

1 Daniel M. Hattis (SBN 232141)  
HATTIS LAW  
2 P.O. Box 1645  
Bellevue, WA 98009  
3 Telephone: (650) 980-1990  
Email: [dan@hattislaw.com](mailto:dan@hattislaw.com)  
4

5 Jason Skaggs (SBN 202190)  
SKAGGS FAUCETTE LLP  
6 430 Lytton Ave 2nd FL  
Palo Alto, CA 94301  
7 Telephone: (650) 617-3226  
Email: [jason@skaggsfaucette.com](mailto:jason@skaggsfaucette.com)  
8

9 Attorneys for Plaintiffs and the Proposed Class

10 UNITED STATES DISTRICT COURT  
11 NORTHERN DISTRICT OF CALIFORNIA  
12

13 DAN ADKINS; JONATHAN BAILEY;  
14 REINIER BROKER; JAMES  
MCLAUGHLIN; NOLA PALMER;  
15 CHRISTOPHER ROBERTSON;  
16 DEREK VILLEGAS; and DALE WYNN,  
individually and on behalf of all others  
similarly situated,  
17

18 Plaintiffs,

19 v.

20 COMCAST CORPORATION,  
21 Defendant.

Case No. \_\_\_\_\_

**CLASS ACTION COMPLAINT**

**JURY TRIAL DEMANDED**

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1 Plaintiffs, individually and on behalf of all others similarly situated, allege on  
2 personal knowledge, investigation of their counsel, and on information and belief, as  
3 follows:

4 **I. INTRODUCTION AND SUMMARY**

5 1. This proposed class action alleges that Comcast Corporation (“Comcast”)  
6 is engaging in a massive illegal scheme of falsely advertising its cable television service  
7 plans for much lower prices than it actually charges. Comcast promises to charge  
8 customers a fixed monthly price for the service plans, but in fact Comcast charges a  
9 much higher rate for those plans via concealed and deceptive “fees” which Comcast  
10 intentionally disguises in both its advertising and in its customer bills.

11 2. These illegal and deceptive fees, which Comcast calls the “Broadcast TV  
12 Fee” and the “Regional Sports Fee,” earn Comcast over \$1 billion each year, accounting  
13 for approximately 15% of Comcast’s annual profits.

14 3. Comcast has admitted these invented fees are actually just price increases  
15 for broadcast channels and sports channels in its cable television packages. But  
16 Comcast intentionally does not include the cost of these fees in its advertised or quoted  
17 rates for those channel packages, in order to mislead customers into thinking that they  
18 will pay less than Comcast will actually charge them.

19 4. Comcast’s fraud pervades the entire life cycle of the customer. First,  
20 Comcast conceals and misrepresents the fees in its advertising and in its  
21 communications with prospective customers. Second, Comcast commits billing fraud by  
22 subtracting the invented fees from the top-line service price in its bills and instead hiding  
23 and disguising the charges elsewhere in the bill. Third, to any customers who question  
24 Comcast about the bogus charges, Comcast staff and agents explicitly lie by stating that  
25 the Broadcast TV Fee and the Regional Sports Fee are government-related fees or  
26 taxes over which Comcast has no control.

27 5. Comcast has repeatedly increased the amounts of the Broadcast TV Fee  
28 and the Regional Sports Fee every 6 to 12 months since Comcast first invented them.



1 Since 2014, Comcast has increased the monthly Broadcast TV Fee from \$1.50 to up to  
 2 \$6.50. Since 2015, Comcast has increased the monthly Regional Sports Fee from \$1.00  
 3 to up to \$4.50.

4 6. Comcast applies these fee increases to all customers, even to those in the  
 5 middle of one-year or two-year contracts at a promised fixed monthly rate. By increasing  
 6 these fees in the middle of the contract term, Comcast has found a way to secretly and  
 7 repeatedly increase the monthly price it charges for its channel packages despite its  
 8 promise to charge a flat rate for one or two years.

9 7. Each and every plaintiff in this action exercised his or her right to opt out of  
 10 Comcast's arbitration clause pursuant to the Comcast Agreement for Residential  
 11 Services. Plaintiffs are bringing this lawsuit on behalf of themselves and the proposed  
 12 Class to put an end to Comcast's unlawful actions, and to recover the money they have  
 13 lost as a result of Comcast's contractual breaches and deceptive, unfair, and unlawful  
 14 conduct alleged in this Complaint.

## 15 II. PARTIES

16 8. Plaintiff Dan Adkins is an individual residing in Oakland, California.

17 9. Plaintiff Jonathan Bailey is an individual residing in Covington, Washington.

18 10. Plaintiff Reinier Broker is an individual residing in Belle Mead, New Jersey.

19 11. Plaintiff James McLaughlin is an individual residing in Aurora, Illinois.

20 12. Plaintiff Nola Palmer is an individual residing in Littleton, Colorado.

21 13. Plaintiff Christopher Robertson is an individual residing in Sacramento,  
 22 California.

23 14. Plaintiff Derek Villegas is an individual residing in Port St. Lucie, Florida.

24 15. Plaintiff Dale Wynn is an individual residing in East Liverpool, Ohio.

25 16. Mr. Adkins, Mr. Bailey, Mr. Broker, Mr. McLaughlin, Ms. Palmer, Mr.  
 26 Robertson, Mr. Villegas, and Mr. Wynn are collectively referred to herein as "Plaintiffs."

27 17. Plaintiffs seek relief in their individual capacities, on behalf of the  
 28 nationwide Class, and on behalf of the statewide subclasses they represent.

18. Defendant Comcast is a multinational, mass media company headquartered in Philadelphia, Pennsylvania, and incorporated in Pennsylvania. It is the largest broadcasting and cable company in the world by revenue, and it is the largest home television and Internet service provider in the United States.

### III. JURISDICTION AND VENUE

19. The Court has subject matter jurisdiction over this matter pursuant to 28 U.S.C. section 1332(d)(2) as the amount in controversy exceeds \$5,000,000 among the proposed nationwide Class, believed to number in the millions, and its constituent subclasses, all of whom are entitled to damages in the form of a full refund of all of the Broadcast TV Fee and the Regional Sports Fee amounts charged to them by Comcast within the applicable statutes of limitations.

20. This Court has personal jurisdiction over Comcast because it is authorized to do business and regularly conducts business in California, and Comcast has marketed, sold and issued cable service plans in California including to Plaintiffs Dan Adkins and Christopher Robertson. Comcast has sufficient minimum contacts with this state to render the exercise of jurisdiction by this Court permissible.

21. Venue is proper under 28 U.S.C. sections 1391(a) and (b) because a substantial part of the events or omissions giving rise to Plaintiffs' claims occurred in this District.

### IV. COMMON FACTUAL ALLEGATIONS

#### A. Comcast Invented the Broadcast TV Fee and Regional Sports Fee to Enable It to Raise Its Monthly Rates While Still Advertising a Lower Price.

22. Comcast is the largest television and Internet service provider in the United States, with over 22.5 million cable television service subscribers. Comcast typically sells its television service "bundled" with Internet and/or telephone service, under the XFINITY brand. Comcast markets its cable television, Internet, and telephone services with standardized, uniform marketing materials to consumers via mass mailings,

1 television commercials, print advertisements, and online advertising. Consumers buy  
2 these service plans over the telephone, on Comcast's website, or in person at one of  
3 Comcast's local stores.

4 23. To attract customers, Comcast prominently advertises a flat monthly rate  
5 for a one-year or two-year term for its service plans. Comcast's widespread marketing of  
6 flat monthly prices has induced millions of consumers to lock themselves into one or two-  
7 year service plan contracts.

8 24. In January 2014, Comcast began utilizing a shady backdoor way to  
9 increase prices to its prospective and current television service subscribers, while  
10 continuing to advertise and promise the same flat lower monthly rates for its service  
11 plans. Rather than implementing a top-line price increase for its advertised television  
12 service or bundled service plans – which would have been noticed by its prospective and  
13 current customers – Comcast instead kept the advertised price the same and hid the  
14 price increase in a newly invented and inadequately disclosed "Broadcast TV Fee."

15 25. Comcast made sure never to define or explain the nature of the deceptively  
16 named fee in any of its advertising materials. If the fee was mentioned at all, it was  
17 buried in fine print (where it was listed only by name and never defined) in a sentence  
18 which included government-related taxes and fees that may be charged.

19 26. Comcast introduced the Broadcast TV Fee in January 2014 at a rate of  
20 \$1.50 per month. Comcast not only charged the fee to new customers, but also added  
21 the charge to the bills of existing customers in violation of their contracts which had  
22 promised a flat monthly rate for the term of the contract. Emboldened by the success of  
23 its scheme, Comcast more than doubled the monthly Broadcast TV Fee to \$3.25 within a  
24 year. By late 2015, Comcast had increased the fee to \$5.00. Comcast increased the  
25 Broadcast TV Fee yet again on October 1, 2016 to \$6.50 in many markets.

26 27. Comcast introduced the Regional Sports Fee in January 2015,  
27 approximately one year after it rolled out the Broadcast TV Fee. Comcast charges the  
28 Regional Sports Fee to all customers who have a sports channel in their television

1 package, contrary to Comcast's promise to those customers to charge the advertised flat  
2 rate for the package which did not include fee amount. Like the Broadcast TV Fee, the  
3 Regional Sports Fee is inadequately disclosed and deceptively disguised to enable  
4 Comcast to repeatedly raise its prices while continuing to advertise and promise its  
5 customers a lower rate. The Regional Sports Fee was introduced at a rate of \$1.00 per  
6 month. In just over a year, Comcast tripled the Regional Sports Fee to \$3.00. Comcast  
7 increased the Regional Sports Fee yet again on October 1, 2016 to \$4.50 in many  
8 markets.

9 **B. Comcast Falsely Advertises a Lower Price for Its Services Than It Will**  
10 **Actually Charge.**

11 28. In its advertising and during the service sign-up process, Comcast falsely  
12 advertises and promises customers a flat monthly rate for service when in fact Comcast  
13 intends to, and will, charge the customer a higher rate to provide that service via the  
14 concealed Broadcast TV Fee and Regional Sports Fee.

15 **1. Misleading Direct Mail Ads.**

16 29. For example, Plaintiff Christopher Robertson received the below direct mail  
17 advertisement in late 2015 (red box highlight in Figure 2 is added):  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

Figure 1: Direct Mail Ad – Page 1

000381  
Cvhristopher Robertson Or Our Neighbor At  
[REDACTED]  
Sacramento CA [REDACTED]  
[Barcode]

**Get the  
X1 Triple Play at a  
special holiday price.**

Now with  
FASTER  
download  
speeds

**\$89<sup>99</sup>**  
XFINITY® Triple Play  
~~\$99~~ per month  
for 12 months  
**Act  
now!**

Call today! 1-855-611-9980

Dear Cvhristopher,

This holiday season, we're making a great deal even better. For a limited time, you'll get fast, reliable Internet, incredible entertainment, and home phone — **at a lower price.** You'll also get X1. **It'll change the way you experience TV.**

XFINITY® Triple Play  
TV, Internet & Voice  
~~\$99~~ **\$89<sup>99</sup>**  
per month for 12 months

The fastest  
in-home  
**WiFi**

**HBO® or  
SHOWTIME®**  
included for  
12 months

Add **X1 DVR™  
service**  
for \$10 more per  
month for 12 months

**XFINITY gives you more to celebrate.**

- Get the **X1 Entertainment Operating System®** — search smarter, get personalized recommendations, even change channels with your voice
- Over 140 channels plus **HBO® or SHOWTIME®**
- **XFINITY Internet** — now with download speeds up to 75 Mbps
- **XFINITY Voice** with unlimited nationwide talk and text, plus international calling
- Enjoy the largest On Demand library with the top 100 shows preloaded
- Plus, add **X1 DVR** service for just \$10 more per month for 12 months so you can watch and record up to 6 shows at the same time

**Hurry! This limited-time holiday offer ends 11/22/15!**

Take advantage of this exciting opportunity to switch to the **XFINITY Triple Play** at the reduced price of **just \$89.99 per month for 12 months with a 2-year term agreement.** You'll get tons of channels, including HBO® or SHOWTIME® and thousands of XFINITY On Demand™ shows and movies — included at no additional cost. Call 1-855-611-9980 today.

Sincerely,  
Your XFINITY Team

P.S. Ask how you can get a **FREE Samsung Galaxy Tab® A** or a **\$500 Visa® Prepaid Card** when you select a qualifying HD Triple Play.

**CALL NOW! 1-855-611-9980** or visit **xfinity.com**





Figure 2: Direct Mail Ad – Page 2



**xfinity**  
the future of awesome®

# Tech the Halls

*Dr. Seuss' How The Grinch Stole Christmas available on the XFINITY TV app.*

**X1 makes family gatherings a lot more fun.**

This holiday, you can have all the entertainment and bandwidth you need for family and friends to have a great time. X1 gives you thousands of On Demand shows and movies. So there's something for everyone. Plus, the top 100 shows are preloaded and ready to watch.

**Like fast Internet?  
Try the fastest.**

XFINITY® delivers **the fastest Internet in America** according to Speedtest.net. You get reliably fast Internet speeds so everyone can get online at the same time to stream movies, upload holiday pics, play games and so much more.



**Say "Frosty" and you're all set.**

With the voice remote, you can use commands to change channels, search for shows and get recommendations. It's an easy way to find all your holiday favorites.



**Make your holidays even more special with XFINITY.**

**CALL NOW! 1-855-611-9980**

**COMCAST**

Restrictions apply. Not available in all areas. Features and programming vary depending on area and level of service. Share capability limited to X1 customers with a DVR-compatible set-top box and XFINITY Voice service. WiFi claims based on September and November 2014 studies by Allion Test Labs, Inc. Actual speeds vary and are not guaranteed. Call for restrictions and complete details, or visit xfinity.com. © 2015 Comcast. All rights reserved. NBCU celebrity endorsement not implied. All networks are divisions of NBCUniversal. ©NBCUniversal Media, LLC. All Rights Reserved.

Offer ends 11/22/15. Restrictions apply. Not available in all areas. Limited to new residential customers. Requires subscription to Starter XF Triple Play with Digital Starter TV, Performance Internet and Unlimited Voice service. 2-year term agreement required. Early termination fee applies. Equipment, installation, taxes and fees, including regulatory recovery fees, Broadcast TV Fee (up to \$3.50/mo.), Regional Sports Fee (up to \$1.00/mo.) and other applicable charges extra, and subject to change during and after the promo. After 12 months, service charge for the Starter XF Triple Play increases to \$114.99/mo. for months 13-24. After promo, or if any service is cancelled or downgraded, regular charges apply. Comcast's service charge for the Starter XF Triple Play is \$144.95-\$154.95/mo., for HBO® is \$19.99/mo., SHOWTIME® is \$19.99/mo., HD Technology Fee is \$10.00/mo., and for DVR service is \$9.95/mo. (pricing subject to change). TV & Internet limited to a single outlet. May not be combined with other offers. TV: XFINITY On Demand selections subject to charge indicated at time of purchase. Availability of top 100 shows varies based on service package. Internet: WiFi claims based on September and November 2014 studies by Allion Test Labs, Inc. Actual speeds vary and are not guaranteed. Voice: \$29.95 activation fee applies. Service (including 911/emergency services) may not function after an extended power outage. Visa® Prepaid Card and Samsung Galaxy offers require subscription to qualifying HD Triple Play bundle. 2-year term agreement.

30. The mailer prominently advertises a discounted price of “\$89.99 per month for 12 months” which includes XFINITY’s “Triple Play” package of TV, Internet, and Voice<sup>1</sup>. Nowhere on the first page of the mailer does Comcast state that in fact the monthly rate for providing service will actually be \$94.24 (\$4.25 higher) – not \$89.99 – due to the invented and automatically applied \$3.25 Broadcast TV Fee and \$1.00 Regional Sports Fee. On the second page of the mailer, buried in tiny fine print (which we have marked with a red box in Figure 2 above), is the statement: “Equipment, installation, taxes and fees, including regulatory recovery fees, Broadcast TV (up to \$3.50/mo.), Regional Sports Fee (up to \$1.00/mo.) and other applicable charges extra, and subject to change during and after the promo.”

31. Comcast intentionally does not explain or define what the Broadcast TV Fee and the Regional Sports Fee are – even in the fine print. Instead, Comcast deceptively groups these “fees” in the fine print with “taxes and fees, including regulatory recovery fees.” A consumer reading the fine print would reasonably assume the Broadcast TV Fee and the Regional Sports Fee relate to government fees or taxes. Comcast also does not state in the fine print that the Broadcast TV Fee and the Regional Sports Fee are automatically applied charges (the Broadcast TV Fee is charged to all customers with television services and the Regional Sports Fee is charged to all customers with a package that includes a sports channel) versus possible charges that may or may not be actually charged.

## **2. Misleading Online Ads and Online Order Process.**

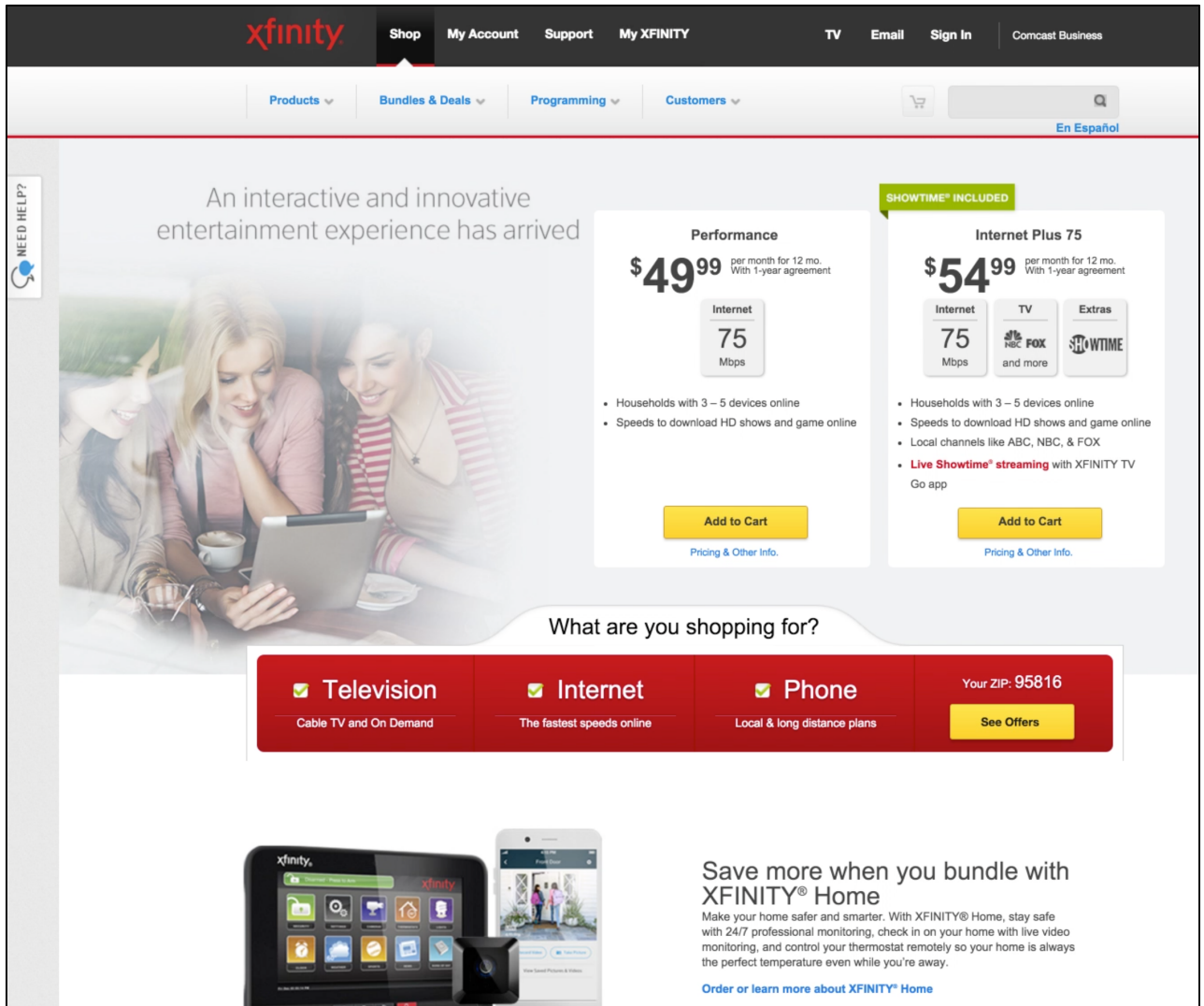
32. Comcast’s online ads and online order process likewise falsely promise customers a lower monthly price for service than what Comcast will actually charge them.

---

<sup>1</sup> This mailer is further misleading in that the “\$89.99 per month for 12 months” rate requires a two-year contract where Comcast will significantly increase the rate after the first 12 months; however, this scheme is not the subject of this Complaint.

33. Figure 3 is a screenshot of service packages advertised on Comcast's website for the Sacramento, California area on January 14, 2016.

**Figure 3: Service Package Offer Page From Comcast Website**



34. The webpage advertisement specifically and prominently states that the Internet Plus 75 bundle includes “local channels like ABC, NBC & FOX” for the price of \$54.99, and even includes the logos for NBC and FOX in the ad.

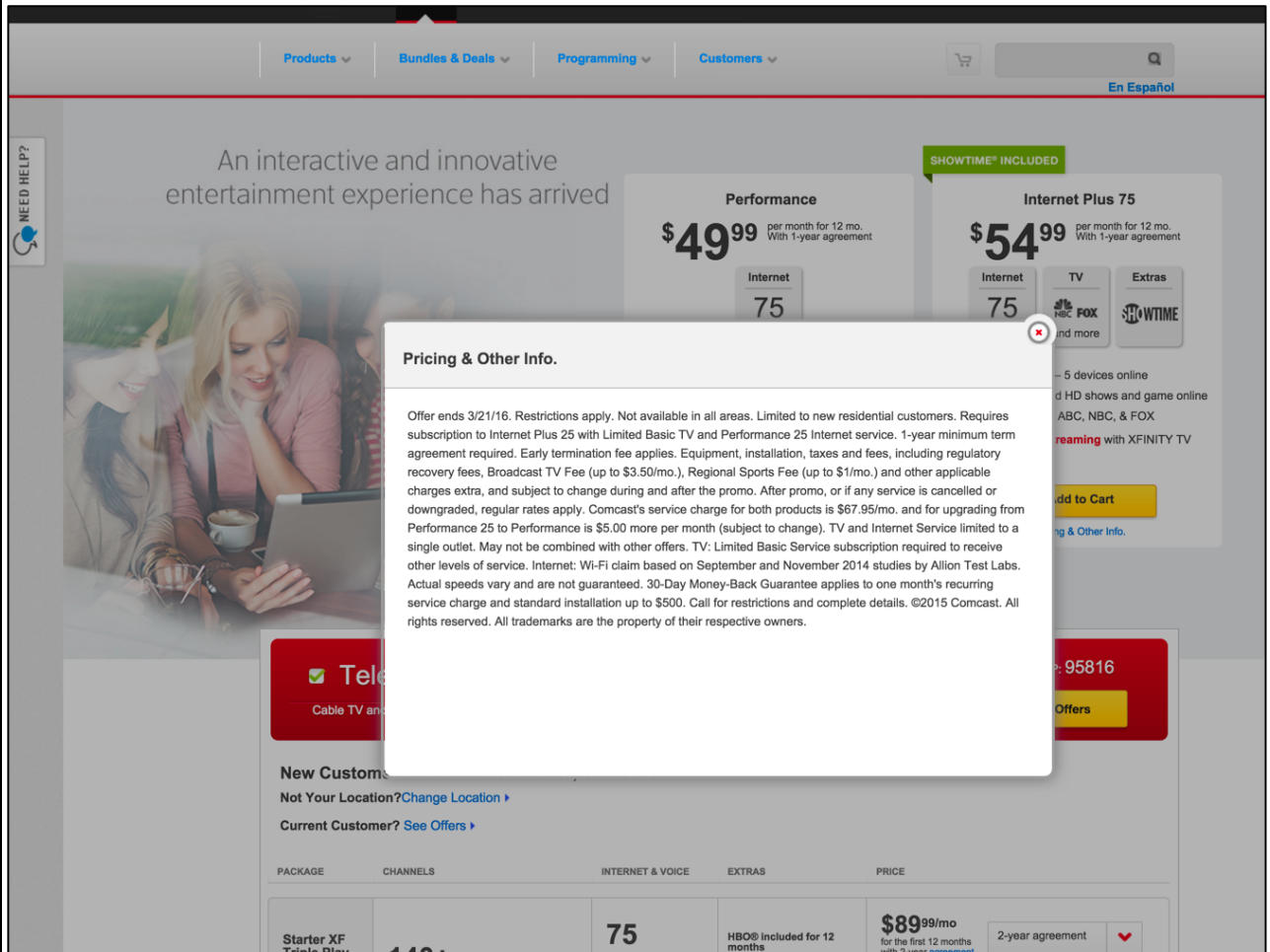
35. This statement that the package price is \$54.99 is false and misleading. The true price of the bundle is \$58.24: \$54.99 plus the \$3.25 automatically applied Broadcast Fee, which is charged to provide the very channels (ABC, NBC, and FOX) that are advertised as being included in the \$54.99 monthly price.



36. There is no asterisk or qualifier next to the advertised \$54.99 price.

37. Far below the advertised price, at the bottom of the promo, there is a small link titled "Pricing & Other Info." If one clicks or hovers on that link, the following dialog box appears:

**Figure 4: "Pricing & Other Info" Dialog Box**



38. As in the direct mail ad, buried in this fine print is the statement: "Equipment, installation, taxes and fees, including regulatory recovery fees, Broadcast TV Fee (up to \$3.50/mo.), Regional Sports Fee (up to \$1.00/mo.) and other applicable charges extra, and subject to change during and after the promo."<sup>2</sup>

<sup>2</sup> Comcast rapidly and significantly raised the Broadcast TV Fee and Regional Sports Fee in the Sacramento, California area since these screenshots were taken on January 14, 2016. Five months later in July 2016 Comcast increased the Broadcast TV Fee by 54% from \$3.25 to \$5.00, and tripled the Regional Sports Fee from \$1.00 to \$3.00. Then, just three months later in October 2016 Comcast increased the fees yet again to \$6.50 for the Broadcast TV Fee and \$4.50 for the Regional Sports Fee.

1           39. Comcast again intentionally does not define or explain the Broadcast TV  
2 Fee and the Regional Sports Fee – even in the fine print – and hides them in a sentence  
3 with taxes and regulatory recovery fees. Comcast also does not state in the fine print  
4 that the Broadcast TV Fee and the Regional Sports Fee are automatically applied  
5 charges.

6           40. Comcast’s deception extends through the entire online order process. For  
7 example, see the below screenshots of the order process captured on March 6, 2016 for  
8 service in the Sacramento, California area. On each page of the process (e.g., page one  
9 at Figure 5 below), the advertised price of “\$89.99/mo” is prominently displayed at the  
10 top. That promised price does not include the then-current \$3.25 Broadcast TV Fee or  
11 \$1.00 Regional Sports Fee. A “Monthly Total” amount of \$89.99 is also displayed  
12 prominently on the bottom of the page. There is a tiny question mark next to “Monthly  
13 Total”; when one hovers over this question mark, a text box appears stating:

14           **This is the base monthly total of all recurring charges for the services you**  
15           **have selected.** It does not include tax or one-time charges (such as installation  
or Pay-Per-View fees) that may appear on individual bills.

16 (Emphasis added.) See Figure 5 below, red box highlight added.  
17  
18  
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**Figure 5: Online Order Process - Page 1 (Screenshot from March 6, 2016)**

The screenshot displays the Xfinity website's 'TV Options' page. It includes a section for selecting the number of TVs, a 'My Order Summary' sidebar, and a main area for choosing premium channels like HBO, STARZ, and SHOWTIME. A red arrow points from the 'Monthly Total' of \$89.99 in the summary to a detailed breakdown of charges on the right.

**TV Options**

How many TVs would you like to connect?

The offer you selected includes services on the X1 Platform™. You can also connect additional TVs with additional receivers.

X1 Digital Service (Included) Upgrade service

Connect another TV

Do you want to add premium channels, like HBO®, STARZ® and SHOWTIME®?

Get access to the biggest movies and hottest original series on TV right now.

Chat with Xfinity

HBO (Included) \$4.99/month \$10.00/month

STARZ \$10.00/month

SHOWTIME \$10.00/month

CINEMAX \$10.00/month

Do you want to add On Demand subscriptions?

Choose from a wide array of subscription On Demand packages, Pricing and Other Info

**My Order Summary**

Tripleplay Starter \$89.99/mo for 12 months Remove

Options \$0.00

X1 Digital Service Included

HBO® Included

Internet Included

One-time Charges \$0.00

CDV Activation Fees Included

Monthly Total \$89.99

855-254-8690

Next

**Starter \$89.99/mo for 12 months Remove**

**Options \$0.00**

X1 Digital Service Included

HBO® Included

Internet Included

**One-time Charges \$0.00**

CDV Activation Fees Included

**Monthly Total \$89.99**

This is the base monthly total of all recurring charges for the services you have selected. It does not include tax or one-time charges (such as installation or Pay-Per-View fees) that may appear on individual bills.

Next

41. Comcast's statement that "This is the base monthly total of all recurring charges for the services you have selected" is a lie. Comcast intentionally omits the recurring and invented monthly Broadcast TV Fee and Regional Sports Fee from the "Monthly Total" even though those fees are in fact additional "recurring charges for the services you have selected" (then totaling \$4.25/month in Sacramento, California) above and beyond the promised flat rate price of \$89.99/month.

42. The final step of the online order process is the order submittal page. See the screenshot (taken on March 6, 2016) at Figure 6 below.

**Figure 6: Online Order Process – Order Submittal Page (March 6, 2016)**

1. Installation > 2. Account Info > **3. Review** > Launch XFINITY

Congratulations, your credit check was successful.

Review your order details
Print

	ONE-TIME CHARGES	MONTHLY CHARGES
<b>TRIPLE PLAY Starter</b> 2 year Comcast agreement for residential services starting upon installation		\$89.99/mo
<b>Promo</b> HBO® included for 12 months Get X1 DVR™ service for \$10/month for 12 months	Included	
<b>TV</b> 140+ Channels Plan XFINITY On Demand	Included	
X1 Digital Service <a href="#">Edit</a>	Included	
Contract Required <a href="#">Edit</a>	Included	
HBO® <a href="#">Edit</a>	Included	
IP Streaming Included <a href="#">Edit</a>	Included	
X1 Service Activation <a href="#">Edit</a>	Included	
<b>Internet</b> Performance Download speeds up to 75 Mbps, Norton™ Security Suite, XFINITY Connect with 7 email accounts (each with 10 GB of online storage).	Included	
Internet	Included	
<b>Voice</b> XFINITY Unlimited® Unlimited Nationwide talk & text, Voice mail you can check online, and 12 popular calling features	Included	
Voice and Internet Modem Owned <a href="#">Edit</a>	Included	
Published Listing <a href="#">Edit</a>	Included	
Xfinity Voice Activation Fee <a href="#">Edit</a>	Included	
<b>Installation</b> Self-Install Kit - Get It March 10 to March 11 <a href="#">Edit</a>	No Charge	
	ONE-TIME CHARGES	MONTHLY CHARGES
<b>Total</b>	\$0.00	\$89.99

Account Details [Edit](#)  
SACRAMENTO CA

Installation [Edit](#)  
**Self-Install Kit**  
\$0.00 shipping  
Get It March 10 to March 11  
**Shipping Address**  
Same as service address

Billing Info [Edit](#)  
**Billing Address**

☐ I am over 18 years old, I agree to the [Comcast Agreement for Residential Services](#) and the [Pricing & Other Info](#).  
☐ I agree to the E911 [Terms & Conditions](#)

[Back to Account Info](#)
[Submit Your Order](#)

\* Pricing and service offerings displayed on this site are for residential Comcast customers of participating Comcast systems only. Commercial and business pricing and service offerings differ. Prices do not include taxes and franchise fees. Services and pricing are subject to change. Services are subject to terms and conditions of Comcast's subscriber agreements and other applicable terms and conditions. Comcast Cable: Prices do not include local tax, franchise or installation fees. Prices are subject to change. Not all products available in all areas. Certain services are available separately or as part of other levels of service. You must subscribe to Basic Service to receive other services or levels of service of video programming. Equipment required. Comcast High-Speed Internet: Equipment fees not included in monthly service charge. Prices do not include applicable taxes, installation or franchise fees. Pricing, content and features may change and may vary by area. Call your local Comcast office for restrictions and complete details about service, prices, and equipment in your area. Pricing and service offerings displayed on this site are for residential Comcast customers only. Commercial and business pricing and service offerings differ. Speed comparisons are dependent on Comcast High-Speed Internet service tier selected (6 Mbps, 8 Mbps or 16 Mbps) and are based on download speeds vs. standard 1.5 Mbps DSL service. Not all service tiers are available in all areas. Many factors affect speed. Actual speeds vary and are not guaranteed. Maximum upload speeds range between 384 Kbps and 2 Mbps depending on the service tier selected and can be even faster with PowerBoost®. Comcast Digital Voice: Offer available to new residential customers that select Comcast for all their home calling needs. Monthly pricing does not include our Regulatory Recovery Fee, which is not a tax or government-required; federal, state, or local taxes and other fees; or other applicable charges (e.g., per-call charges or international calling). Equipment charges may apply. Unlimited Package pricing applies to direct-dialed domestic calls from home only. Other restrictions apply.

1           43.     The “Monthly Charges” column on the order submittal page (Figure 6  
2 above; red box is added) again prominently states the monthly charge will be  
3 “\$89.99/mo.” There is no asterisk or qualifier next to this promised price. Meanwhile,  
4 there is no reference anywhere on the order submittal page to the additional Broadcast  
5 TV Fee and Regional Sports Fee which will raise the true cost of the package by  
6 \$4.25/month.

7           44.     Even the tiny fine print at the bottom of the page makes no mention  
8 whatsoever of the Broadcast TV Fee or Regional Sports Fee. The fine print states only  
9 that “Prices do not include taxes and franchise fees” and “Monthly pricing does not  
10 include our Regulatory Recovery Fee, which is not a tax or government-required;  
11 federal, state, or local taxes and other fees; or other applicable charges (e.g., per-call  
12 charges or international calling).”

13           45.     On the order submittal page screenshot taken on March 6, 2016 in Figure  
14 6 above, there is a small “Pricing & Other Info” hyperlink near the bottom of the page.  
15 However, clicking on this link displays the same misleading “Pricing & Other Info” dialog  
16 box at Figure 4 above, where the Broadcast TV Fee and the Regional Sports Fee are  
17 briefly mentioned in a sentence including taxes and regulatory recovery fees and are not  
18 defined or explained.

19           46.     Sometime after March 6, 2016 Comcast appears to have removed the  
20 “Pricing & Other Info” hyperlink from the bottom of the order submittal page, and to have  
21 replaced it with a new link labeled “Minimum Term Agreement.” See the screenshot  
22 taken on September 26, 2016 in Figure 7 below. Clicking on the “Minimum Term  
23 Agreement” link opens a small dialog box which discusses Comcast’s early termination  
24 fee, but makes no mention whatsoever of the Broadcast TV Fee or the Regional Sports  
25 Fee. Similarly, the new “Privacy Notice” also makes no mention of the Broadcast TV Fee  
26 or the Regional Sports Fee. Meanwhile the tiny fine print at the bottom of the page  
27 continues to make no mention of the Broadcast TV Fee or Regional Sports Fee, stating  
28 only that “Equipment, installation, taxes and fees, including regulatory recovery fees and

other applicable charges extra.”

**Figure 7: Online Order Process – Order Submittal Page (September 26, 2016)**

Congratulations, your credit check was successful.

## Review your order details [Print](#)

		ONE-TIME CHARGES	MONTHLY CHARGES
<b>DOUBLE PLAY</b> <b>Starter XF Double Play</b> <small>2 year minimum term agreement starting upon installation</small>			\$79.99/mo
Promo	Get X1 DVR™ service for \$10/month for 12 months SHOWTIME® included for 24 months Blast!® Pro speeds included for 12 months		Included
<b>TV</b> <a href="#">Edit</a>	140+ Channels Plan XFINITY On Demand		Included
	X1 Digital Service		Included
	Minimum Term Agreement		Included
	Streampix		Included
	X1 Service Activation		Included
<b>Internet</b> <a href="#">Edit</a>	Blast!® Pro		Included
	Internet Modem Owned		Included
	Blast Pro Internet		Included
<b>Installation</b>			
Self-Install Kit - Get It September 30 to October 1 <a href="#">Edit</a>		\$14.99	
		ONE-TIME CHARGES	MONTHLY CHARGES
Total		\$14.99	\$79.99

☐ By checking the box below and clicking on “Submit Your Order” I represent that I am 18 years of age or older, I have read and agree to the [Comcast Agreement for Residential Services](#), and I have read and agree to the terms of the [Minimum Term Agreement](#). I have read and understand the [Comcast Privacy Notice](#)

[Back to Account Info](#)

Submit Your Order

Restrictions apply. Not available in all areas. Limited to residential customers. Requires subscription to XFINITY Voice Unlimited Saver. Equipment, installation, taxes and fees, including regulatory recovery fees and other applicable charges extra. Pricing subject to change. \$29.95 activation fee may apply. Service (including 911/emergency services) may not function after an extended power outage. Call clarity claim based on August 2014 analysis of traditional phone service by Tektronix. 30-Day Money-Back Guarantee applies to one month's recurring service charge and standard installation up to \$500. Call for restrictions and complete details. ©2016 Comcast. All rights reserved.

**Account Details** [Edit](#)  
 Service Address

**Installation** [Edit](#)  
**Self-Install Kit**  
 \$14.99 shipping  
 Get It September 30 to October 1  
 Shipping Address  
 Same as service address

**Billing Info** [Edit](#)  
**Billing Address**  
 Same as service address

**C. During the Order Process, Comcast Staff Systematically Lie to Prospective Customers by Telling Them That the Only Additional Charges Beyond the Quoted Monthly Service Price Will Be Government Fees and Taxes.**

**1. Lies to Prospective Customers by Telesales Agents.**

47. In telephone calls with prospective customers, Comcast telesales agents regularly and falsely state that government taxes and fees are the only additional charges the customer will pay above the advertised and quoted monthly service price.

48. For example, Plaintiff Nola Palmer ordered cable television and Internet service over the phone from a Comcast telesales agent in March 2016. Ms. Palmer was unhappy with her previous cable provider, Centurylink, because fees and charges had been constantly increasing. Ms. Palmer specifically asked the Comcast agent what fees and taxes would be added to the bill above the advertised price. The agent estimated the tax charges, and falsely stated that there would be no additional charges with the sole exception of FCC mandated fees.

**2. Lies to Prospective Customers by Comcast Staff at Comcast Retail Stores.**

49. Comcast staff at Comcast retail stores similarly lie to prospective customers that government-related taxes and fees are the only additional charges the customer will pay above the quoted monthly service price.

50. Plaintiff James McLaughlin signed up for Comcast service in person at a Comcast retail office in Illinois on March 24, 2016. Mr. McLaughlin selected a package recommended by the Comcast agent at the counter at a promised price of approximately \$100.00 per month. Mr. McLaughlin asked what the total bill would be per month. The agent told him that Illinois sales tax is about 7%, and that therefore the total would be about \$107.00 per month. In fact, Mr. McLaughlin soon learned that his monthly Comcast bills included a previously undisclosed \$5.00 Broadcast TV Fee and a \$3.00 Regional Sports Fee, in addition to other various taxes and surcharges.

1                   **3. Lies to Prospective Customers by Comcast Online Chat**  
2                   **Agents.**

3           51. Comcast offers prospective customers the ability to engage in online chats  
4 with sales agents to discuss Comcast's advertised service packages and to place their  
5 orders. As part of their investigation, Plaintiffs' attorneys Hattis Law engaged in online  
6 chats with several Comcast online sales agents, asking what if any additional monthly  
7 charges would there be above the advertised package price, and asking what was the  
8 Broadcast TV Fee.

9           52. Every single chat agent falsely stated that there would be no additional  
10 charges above the advertised price except for government taxes. Agents even repeated  
11 an identical canned – and false – statement about the amount of taxes to expect:

12                   *"Taxes would vary depending on your area and the services you will be getting.*  
13                   *For double play bundles, it usually ranges between \$10 - \$20 per month."*

14           53. This statement is a lie. Comcast instructs its agents to grossly overstate  
15 (via a company-authorized canned response) the amount of taxes that will appear on the  
16 monthly bill, in order to condition its customers to expect and accept a significantly  
17 higher bill than the advertised price.

18           54. In truth, most of the \$10 - \$20 bill increase above the advertised package  
19 price is not due to "taxes" as Comcast falsely states. For example, for service in  
20 Sacramento, California, which was the subject of these particular chats, taxes add only  
21 \$1.50 per month, and government-related fees add only another \$1.50 per month – well  
22 short of the claimed \$10 - \$20 in "taxes" on the monthly bill.

23           55. Instead, most of the bill increase above the advertised price is due to the  
24 bogus \$5.00 Broadcast TV Fee and \$3.00 Regional Sports Fee, which Comcast names  
25 and presents on the bill to look like the taxes or government fees that Comcast has  
26 attempted to condition customers to expect.

27           56. Further, in every case where Plaintiffs' attorney investigators specifically  
28 asked the chat agent "What is the Broadcast TV Fee?", the agent lied, and consistent  
with Comcast's deceptive scheme, falsely stated that the Broadcast TV Fee was a



1 government tax.

2 57. Excerpts of two of the chats are below:

3 **Online Chat No. 1 on 1/16/2016:**

4 **You:** i am ON the submit order page

5 **You:** I see it here

6 **You:** It says \$44.99

7 **You:** I want to make sure there aren't any other fees that aren't listed here

8 **Jacob:** Yes, that is correct.

9 **You:** ok great

10 **Jacob:** Taxes would vary depending on your area and the services you will be getting. For double play bundles, it usually ranges between \$10 - \$20 per month.

11 **You:** ok that is just gov't taxes?

12 **Jacob:** Yes, you are correct.

13 **You:** ok great

14 **You:** question

15 **You:** It says somewhere there are also taxes and fees including broadcast tv fee

16 **You:** What is that?

17 **Jacob:** Yes, that is for additional TV Access.

18 **You:** I don't understand, you said my total cost was \$49.99 [sic] plus taxes

19 **Jacob:** Yes, that is excluding taxes.

20 **You:** oh so the broadcast tv fee is a tax?

21 **Jacob:** Yes, however, we do not have the exact on that matter

22 **You:** Where does the broadcast tv tax go?

23 **You:** i hadn't heard of that tax before

24 **Jacob:** I apologize, but my support is limited to [www.Xfinity.com](http://www.Xfinity.com) and I can only offer you the prices and packages on this website with its corresponding eligibility.

25 **You:** ok

26 **You:** so all you know is that it is a tax

27 **You:** and is part of the taxes

28 **Jacob:** Yes, you are correct.

**You:** I see

**You:** ok

**You:** But the total amount Xfinity is actually charging me for tv service is \$44.99 a month

1       **You:** like what the order page says

2       **You:** the rest is taxes that are paid to gov't?

3       **Jacob:** Yes, that is correct.

4       **Online Chat No. 2 on 1/16/2016:**

5       **You:** I am on the submit order page

6       **You:** I am looking at the \$79.99 a month

7       **You:** my only question is, is that \$79.99 a month my total cost per month

8       ...

9       **Megan:** The fees that you see are the ones that you are going to be paying.

10       **Megan:** Taxes would vary depending on your area and the services you will be  
getting. For double play bundles, it usually ranges between \$10 - \$20 per month.

11       ...

12       **Megan:** You will only be able to see the itemized taxes once you receive your first  
monthly bill.

13       ...

14       **You:** the only other monthly cost is taxes?

15       **Megan:** Yes, that is correct! ...

16       ...

17       **You:** I think I clicked on something and its said extra was the taxes and fees  
including broadcast tv fee

18       **You:** what is the broadcast tv fee

19       **Megan:** Let me get that information for you. Would you mind holding a moment as  
I do that?

20       **You:** sure

21       **Megan:** The Broadcast TV Fee is an itemized charge on your bill that is intended  
to offset a portion of the costs of retransmitting broadcast television signals.  
Broadcast stations are allowed by the government to charge for their signals, and  
cable providers like Comcast are required to pay substantial fees in order to carry  
those signals. In recent years, our cost to retransmit broadcast television signals  
has more than doubled, and this itemized charge will make it clearer for you to  
see the factors that are driving price changes.

22       **You:** Ok I don't quite understand

23       ...

24       **You:** So is the broadcast tv fee part of the taxes?

25       **Megan:** Yes, it is since it is not part of the one time fees.

26       **You:** ok, so broadcast tv fee is not a charge for service from comcast.

1       **You:** It's just a tax comcast charges and pays to gov't?

2       **Megan:** Yes, that is correct.

3       **You:** I see, so it's just part of the total taxes of \$10-20 a month you mentioned

4       **Megan:** Yes, you got that on point.

5       **D.     Comcast's Form Subscriber Agreement Does Not Mention the**  
6       **Broadcast TV Fee or Regional Sports Fee, and to the Contrary,**  
7       **Implies That All Additional Monthly Non-Equipment Fees Are**  
8       **Government-Related.**

9       58.     Comcast has a form subscriber agreement for its residential customers  
10       which it calls the Comcast Agreement for Residential Services (hereinafter "Residential  
11       Services Agreement"). Neither the Broadcast TV Fee nor the Regional Sports Fee is  
12       mentioned anywhere in the Residential Services Agreement's twenty-three pages of  
13       small type. An example of the Residential Services Agreement (the iteration posted on  
14       Comcast's website as of January 14, 2016) is attached hereto as **Exhibit C**.

15       59.     Comcast crafted the Residential Services Agreement in a way that implies  
16       that all monthly non-equipment "fees" are government-related taxes or fees:

17       **Charges, Fees, and Taxes You Must Pay.** You agree to pay all charges  
18       associated with the Service(s), including, but not limited to, installation/service call  
19       charges, monthly service charges, XFINITY Equipment (as defined below)  
20       charges, measured and per-call charges, **applicable federal, state, and local**  
21       **taxes and fees** (however designated), regulatory recovery fees for municipal,  
22       state and federal government fees or assessments imposed on Comcast,  
23       **permitted fees and cost recovery charges**, or any programs in which Comcast  
24       participates, including, but not limited to, public, educational, and governmental  
25       access, universal service, telecom relay services for the visually/hearing impaired,  
26       rights-of-way access, and programs supporting the 911/E911 system and **any**  
27       **fees or payment obligations imposed by governmental or quasi-**  
28       **governmental bodies for the sale, installation, use, or provision of the**  
**Service(s).** YOU WILL BE RESPONSIBLE FOR PAYING ANY GOVERNMENT  
IMPOSED FEES AND TAXES THAT BECOME APPLICABLE RETROACTIVELY.  
We will provide you with notice and an effective date of any change in our prices  
or fees, unless the change in price is related to a change in **governmental or**  
**quasi-governmental taxes, fees, or assessments**, in which case we may elect  
not to provide notice except where required by applicable law.

See **Exhibit C** at ¶ 2(a), emphasis added.

60.     A reasonable consumer who read the Residential Services Agreement  
would assume that the advertised and stated "Monthly Charges" (e.g., see the Comcast

1 advertisements and offer language in Figures 1-7 above) are all inclusive with the  
 2 exception of “governmental or quasi-governmental taxes, fees, or assessments.”

3 61. Sometimes, when a customer signs up for a fixed term Comcast contract,  
 4 the customer is emailed or mailed an “Offer” document which states the terms of the  
 5 offer. The “Offer” document is also posted in a hard-to-find section of the Comcast online  
 6 customer portal.<sup>3</sup>

7 62. The Offer document may make a reference to the Broadcast TV Fee or the  
 8 Regional Sports Fee. However the Broadcast TV Fee or Regional Sports Fee is at most  
 9 mentioned only once<sup>4</sup>, several paragraphs into the Terms and Conditions section, where  
 10 it is grouped together in a sentence with government fees and taxes. Meanwhile,  
 11 consistent with its standard practice, Comcast provides no definition or explanation of  
 12 the Broadcast TV Fee or Regional Sports Fee anywhere in the Offer document.

13 63. Comcast’s intent is to deceive the consumer into believing that the  
 14 Broadcast TV Fee or Regional Sports Fee is one of the “governmental or quasi-  
 15 governmental taxes, fees, or assessments” mentioned in Section 2(a) of the Residential  
 16 Services Agreement (excerpted above), and to prevent its customers from realizing the  
 17 truth that the fees are simply a deceptive way for Comcast to charge more for its service  
 18 than it has promised.

---

19 <sup>3</sup> As of October 12, 2016, in order to access this Offer document on the Comcast  
 20 customer portal, the customer must: (1) click on the “My Account” link; (2) click on the  
 21 “Settings” link; (3) click on the “Account, Contact Information, and Legal Terms” link; (4)  
 22 click on the “Legal agreements” link in the “Legal Information” section; and finally (5)  
 click on the “My Account Terms of Service” link, which will download the document as a  
 PDF.

23 <sup>4</sup> Sometimes the Broadcast TV Fee or the Regional Sports Fee is not mentioned at all in  
 24 the Offer document. For instance, in the Offer document posted in Plaintiff Derek  
 25 Villegas’ online account, only a \$3.50 Broadcast TV Fee is mentioned, and a Regional  
 26 Sports Fee is not mentioned at all. Yet on his very first bill, Mr. Villegas was charged a  
 27 \$4.50 (not \$3.50) Broadcast TV Fee, and a \$3.00 (rather than no) Regional Sports Fee.  
 28 Similarly, in the Offer document posted on Plaintiff Nola Palmer’s online account, only a  
 \$3.50 Broadcast TV Fee is mentioned, and a Regional Sports Fee is not mentioned at  
 all. Yet Ms. Palmer was charged a \$3.00 Regional Sports Fee on her first bill, and on her  
 October 2016 bill Comcast increased the Broadcast TV Fee to \$6.50 and the Regional  
 Sports Fee to \$4.50.

1           **E.    Misleading Order Summary and Order Confirmation Emails.**

2           64.    Once a consumer orders Comcast service, Comcast may email the  
3 consumer an order summary and/or an order confirmation. Comcast deceptively hides or  
4 even omits entirely any reference to the additional Broadcast TV Fee and Regional  
5 Sports Fee in these emails, despite these fees raising the true price of service above the  
6 promised subscription price.

7           65.    Below at Figure 8 is the “Order Summary” email received by Plaintiff Dan  
8 Adkins.

## Figure 8: Order Summary Email

From: **Comcast Online Communications** <[online.communications@alerts.comcast.net](mailto:online.communications@alerts.comcast.net)>  
 Date: Mon, Sep 26, 2016 at 1:35 PM  
 Subject: Almost Done! Your order is nearly complete  
 To: [REDACTED]

Important Information from Comcast



[Help & Support](#) | [My Account](#)

Hi Dan,

Thank you for choosing Comcast! Your recent order is being reviewed. In the event additional information is required to complete your order, we may contact you at the telephone number provided. Once your order is complete, you will receive a final email confirmation with your order number and a summary of your XFINITY services from Comcast. Please keep in mind that order details are not finalized until you receive your confirmation email.

If you do not receive your confirmation email or a call from us within 24 hours, please call us at [1-877-316-9975](tel:1-877-316-9975) from 9 am to 9 pm local standard time to speak with a customer service representative.

We look forward to completing your order.

Your Account Details	Your Order Summary
<b>Confirmation Number</b> 1609268059602	<b>Service</b> Starter XF Double Play
<b>Billing Contact Information</b> Mr. Dan Adkins [REDACTED]	<b>Monthly Fees</b> \$79.99
<b>Billing Address</b> Same as Service Address	<b>One-time Fees</b> \$14.99
	<b>Service Address</b> [REDACTED]
<b>Installation</b>	
<b>Self Installation</b>	
We will ship your Self-install kit to: [REDACTED]	Have a question about self-installation? Please <a href="#">visit our help section</a> to get started using your services.

Sincerely,  
XFINITY Team



Learn more about the  
Comcast Customer Guarantee.



This is a service-related email. Comcast will occasionally send you service-related emails to inform you of service upgrades or new benefits.

Comcast respects your privacy. For a complete description of our privacy policy, [click here](#).

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Comcast Cable, One Comcast Center, 1701 JFK Boulevard, Philadelphia, PA 19103  
 Attn: Email Communications

1           66.     The order summary states total “Monthly Fees” for Mr. Adkin’s service of  
2     \$79.99, consistent with Comcast’s prior advertisements and promises to Mr. Adkins.  
3     This is a lie. In fact Comcast will also charge Mr. Adkins monthly for an additional  
4     Broadcast TV Fee of \$5.00 and a Regional Sports Fee of \$3.00 to provide the very  
5     television channels promised by Comcast as included in the \$79.99 flat rate. Comcast  
6     deceptively and intentionally omits these bogus fees from the promised “Monthly Fees”  
7     amount in the order summary email.

8           67.     Below at Figure 9 is the order confirmation email received by Plaintiff Nola  
9     Palmer on March 4, 2016, the same day she placed her order with Comcast via  
10    telephone (red box highlight is added):  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

Figure 9: Order Confirmation Email

From: "Xfinity My Account" <NoReply@comcast.com>  
 Date: March 4, 2016 at 9:16:32 PM MST  
 To: [REDACTED]  
 Subject: NOLA, Your Confirmation Email  
 Reply-To: "Comcast Care Production" <reply-f6561675706304757c11-2027654\_HTML-1104169974-10170161-5710@comcast.com>

To view this email as a web page, go [here](#).  
 Need to manage your install? [Log in to My Account](#)

**xfinity**

**Your order is all set!**

Nola, check out your order details below and take some time to visit My Account - there you can manage your install, set up automatic payments, paperless billing and more. Go ahead, log in and explore.

[Visit your account](#)

You'll need your XFINITY username to log in.  
 Don't have one yet? [Set it up now](#)

**Your information**

Account Number: Ending in [REDACTED]  
 Install Date: 03/10/2016      Arrival Window: 8-10A  
 Address: [REDACTED]

? **Questions?** [How to prepare for install](#) | [Reschedule your installation](#)  
 For Self-Install Kit Orders, an additional email will be sent when your equipment has shipped.

**Here's a quick summary of your order**

**Name:** Nola Palmer  
**Email:**  
**Phone:** [REDACTED]

<b>Xfinity Bundled Services</b>	
Starter Triple Play	\$139.95
Promotional Rate 24 Months	\$-39.96
<b>Xfinity TV</b>	
Additional Outlet	\$9.95
Additional Outlet	\$9.95
Additional Outlet	\$9.95
Anyroom DVR	\$0.00
HD Technology Fee	\$0.00
<b>Xfinity Internet</b>	
Wireless Gateway	\$10.00
<b>Partial Monthly Charges and Credits</b>	
03/10-03/09      Term Agreement APPLIES	\$0.00
<b>One-Time Installation Charges</b>	
Install Fee Video	\$0.00
Install Fee Internet	\$0.00
Install Fee Voice	\$0.00
Service Activation	\$0.00
<b>Other Charges &amp; Credits</b>	
Monthly Package Service and Equipment Fees	\$139.84
<b>Taxes, Surcharges and Fees</b>	<b>\$11.94</b>
<b>Estimated Total*</b>	<b>\$151.78</b>



**Important Information about your offer**

The offer you have selected requires a 24 MONTH minimum term agreement. An Early termination fee applies.

The offer you have selected requires a 24 MONTH minimum term agreement. An Early termination fee applies.

[XFINITY username](#)    [Apps](#)    [Installation FAQs](#)

An XFINITY Internet Data Usage Plan may apply - [Learn more](#)

 All backed by the Comcast Customer Guarantee. 

This is a service-related email. Comcast will occasionally send you service-related emails to inform you of service upgrades or new benefits.  
 Please do not reply to this email, it is not monitored. If you'd like to contact us, please visit our website [here](#).  
 Comcast respects your privacy. For a complete description of our privacy policy, [click here](#).  
 \*The total does not reflect the charges for the time period occurring during the month of your service change. These partial month charges will be reflected in your next billing statement.  
 The above summary is an estimate of the charges which may appear on your next billing statement and is not binding. This summary may reflect promotional pricing available to you for a limited period of time based upon the terms of a promotion or term contract under which you subscribed. Upon the conclusion of such promotion or term contract, the monthly rate for services and equipment will increase in accordance with the promotional terms. All other pricing is subject to change from time to time. Charges do not include deposits, prepayments, other fees assessed by or on behalf of any governmental authority, or charges for individually billed items (e.g. international calls, pay-per-view, On Demand selections, etc.). For information on network management practices, network performance, complaint procedures, pricing, privacy for XFINITY Internet services go to [www.xfinity.com/policies](#).  
 © 2015 Comcast. All rights reserved. All trademarks are the property of their respective owners.  
 Comcast Cable, One Comcast Center, 1701 JFK Boulevard, Philadelphia, PA 19103,  
 Attn: Email Communications



1           68. This order confirmation email makes no mention of the Broadcast TV Fee  
2 or the Regional Sports Fee which Ms. Palmer is being charged – not even in the fine  
3 print at the bottom of the email. The “summary of your order” estimates a total charge  
4 on the first bill of \$151.78, comprised of \$139.84 in “Monthly Package, Service and  
5 Equipment Fees” plus \$11.94 in “Taxes, Surcharges and Fees.” The “Taxes, Surcharges  
6 and Fees” (highlighted in the red box in Figure 9 above) are not broken out but in fact  
7 include the cost of the concealed Broadcast TV Fee and Regional Sports Fee.

8           **F. Comcast Commits Billing Fraud By Hiding and Disguising the**  
9           **Broadcast TV Fee and Regional Sports Fee In Customer Bills.**

10           69. Comcast intentionally hides and disguises the Broadcast TV Fee and the  
11 Regional Sports Fee in the short version of the monthly bill presented to customers  
12 online, and in the full version of the bill mailed to customers and/or available for  
13 download by customers.

14           **1. Short Version of the Bill Presented on the Comcast Website.**

15           70. By default, Comcast displays a short summary version of the bill to its  
16 customers when they log into the Comcast customer web portal.

17           71. Prior to early October 2016, the short version of the bill displayed on the  
18 customer portal hid the Broadcast TV Fee and the Regional Sports Fee, *e.g.*, under a  
19 section titled “Taxes & Fees.” The screenshot at Figure 10 was taken on October 4,  
20 2016 of the short version of a customer bill (red box highlight is added).

**Figure 10: Comcast Bill – Default Short Version on Website (10/4/2016)**

**Billing & Payments**

Hi, | Sign Out

[My Account](#)

**Your bill summary**

Statement Balance	\$91.91
Payments & Credits	(\$52.11)
<b>Balance due October 26, 2016</b>	<b>\$91.91</b>

Payments will be made using your card  
[Manage automatic payments](#)

[Pay now](#)

**Bill details** ⓘ for service from Oct. 13 through Nov. 12

Previous Balance	\$49.61
Payments	(\$49.61)
Credits	(\$2.50)
Recurring Charges	\$81.98
One Time Charges	\$0.00
<b>Taxes &amp; Fees</b>	<b>\$12.43</b>
BROADCAST TV FEE	<b>\$5.00</b>
FCC REGULATORY FEE	\$0.08
FRANCHISE FEES	\$2.56
LOCAL TAXES	\$4.58
STATE SALES TAX	\$0.21
<b>Statement balance</b>	<b>\$91.91</b>

Your bill PDF will be available shortly.

**Payments and credits** ⓘ

None	\$0.00
------	--------

**Balance due** ⓘ

<b>Total balance due on October 26, 2016</b>	<b>\$91.91</b>
--	----------------

**Account Profile**

Service Address  
[Rename or link another account](#)

Account Number

Automatic Payment | [Manage](#)  
On

Bill delivery options | [Manage](#)  
Paperless bill

Stored payment methods | [Manage](#)

Service appointments  
No appointments scheduled

**Other ways to pay**

On your smartphone  
Type xfinity.com into your mobile browser and choose My Account

By mail  
[Print a copy of your most recent bill.](#)

By phone  
Call 1-800-XFINITY. (Telephone payments may incur a fee.)

In person  
[Find a service center](#)

XFINITY Internet Plus 25: 1 Year Agreement

[Comcast My Account Terms of Service](#)

[Comcast Ecobill Terms of Service](#)

[Automatic Payment Terms & Conditions](#)

[Terms and Conditions for Stored Payment Methods](#)

72. A reasonable consumer would assume that the section titled “Recurring Charges” would include all recurring service charges, including those for providing the broadcast TV channels which are in every television package. The consumer would be wrong. The \$81.98 price is in fact \$5.00 less than Comcast is charging this customer to provide the TV channels which were promised to the customer. Comcast has deceptively subtracted this \$5.00 from the “Recurring Charges” total and hidden it in the “Taxes & Fees” section in the form of a \$5.00 Broadcast TV Fee.

1           73.     There is a drop-down arrow next to the “Taxes and Fees” section. If the  
2 customer clicks on that arrow (as was done prior to taking the screenshot in Figure 10),  
3 then a list of taxes and fees appears, which includes the Broadcast TV Fee (highlighted  
4 in the red box in Figure 10). (This particular customer does not subscribe to a package  
5 with sports channels and is thus not being charged the Regional Sports Fee.)

6           74.     Comcast has intentionally hidden the Broadcast TV Fee by grouping it with  
7 true government-related fees and taxes such as the FCC Regulatory Fee, Franchise  
8 Fees, Local Taxes, and State Sales Tax. Comcast provides no definition for the  
9 deceptively named and hidden Broadcast TV Fee.

10          75.     Later in October 2016, Comcast updated the customer portal website, and  
11 now displays even less information in the default short version of the bill, with no mention  
12 of the Broadcast TV Fee or the Regional Sports fee whatsoever. The following  
13 screenshot at Figure 11 was taken on October 14, 2016 of the short version of the same  
14 October bill of the same customer:

**Figure 11: Comcast Bill – Default Short Version on Website (10/14/2016)**

The screenshot shows the Comcast website's billing page. The header includes navigation links: My XFINITY, Shop/Upgrade, Support, and My Account. Below the header is a menu bar with Overview, Billing, Users, Devices, and Settings. The main content area has a blue background with the text 'Your bill is ready' and a message: 'Please make a payment for your remaining balance. Please make a payment for your current bill. Automatic payments will pay your next bill.' A 'Make a Payment' button is visible. Below this, a white box contains the following information:

**Your current bill**  
 This bill covers your monthly recurring charges.  
[View bill details \(PDF\)](#)

FROM YOUR LAST BILL	
Previous bill	\$49.61
Payments received	-\$49.61
NEW CHARGES	
XFINITY bundle	\$49.99
XFINITY TV	\$21.99
XFINITY Internet	\$10.00
Other charges and credits	\$2.50
Taxes and fees	\$7.43
<b>New charges due Oct 28, 2016</b>	<b>\$91.91</b>

Automatic payment scheduled for Oct 27, 2016:  
\$91.91

EcoBill **ON** | Automatic payments are **ON**

Buttons: **Make a Payment** and **View Bill Details (PDF)**

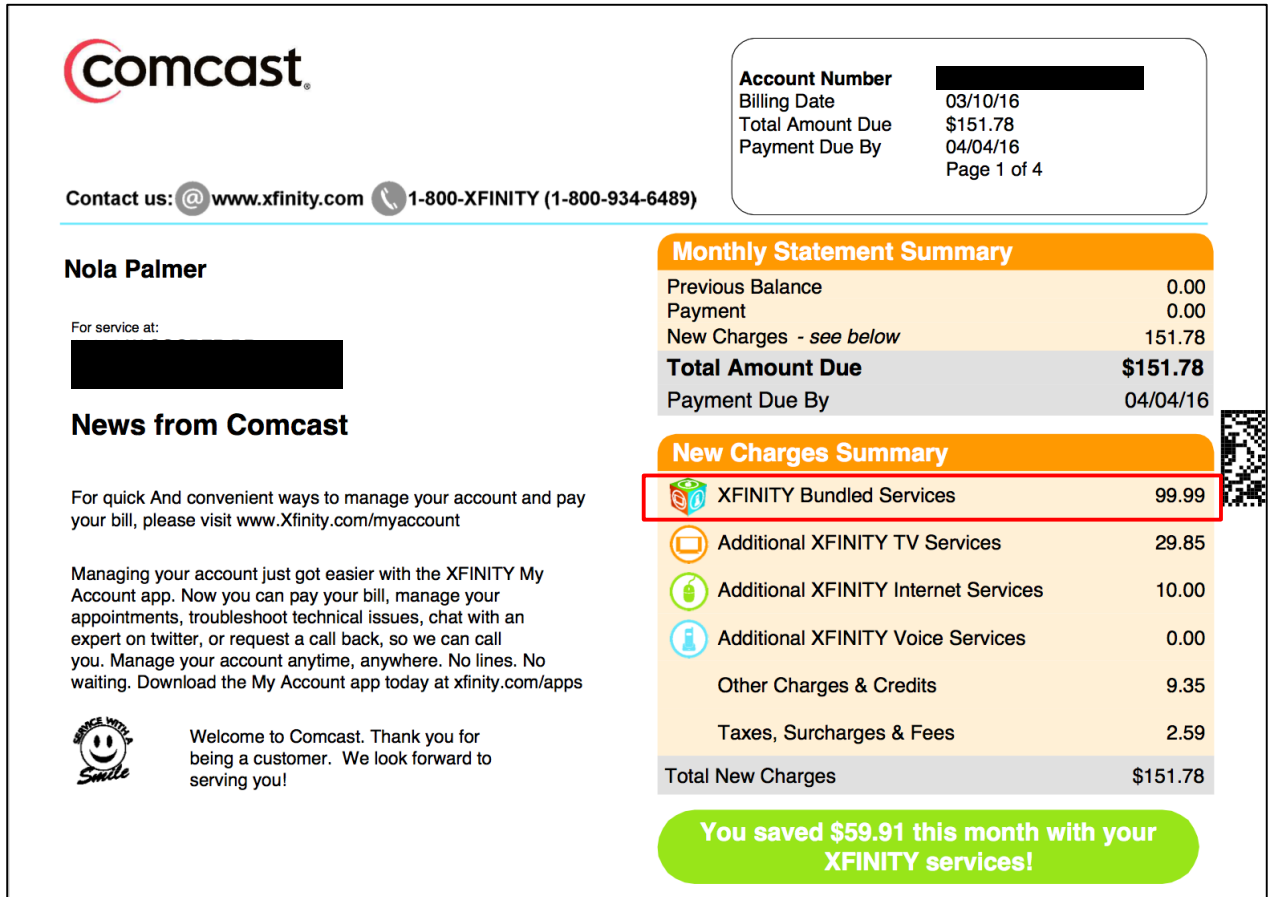
76. This new short version of the bill (at Figure 11 above) is now the default view of the bill displayed to customers when they log into their Comcast account and click on the large “View Billing” button displayed on the welcome screen or when they click on the “Billing” tab in the menu bar. By removing most of the billing details from this new short version of the customer bill, Comcast attempts to hide and prevent the customer from noticing the deceptive Broadcast TV Fee and Regional Sports Fee.

## **2. Long Version of the Comcast Bill.**

77. Below at Figure 12 is the long version of Plaintiff Nola Palmer’s first

monthly bill, which Ms. Palmer downloaded from the Comcast website (red box highlight added).<sup>5</sup>

**Figure 12: Comcast Long Version of Bill – Page 1**



The image shows a Comcast bill for Nola Palmer. The bill includes contact information, account details, a monthly statement summary, and a new charges summary. A red box highlights the 'XFINITY Bundled Services' line item in the 'New Charges Summary' section.

**Comcast**

Contact us: @ [www.xfinity.com](http://www.xfinity.com) 1-800-XFINITY (1-800-934-6489)


**Nola Palmer**

For service at: [Redacted]

**News from Comcast**

For quick And convenient ways to manage your account and pay your bill, please visit [www.Xfinity.com/myaccount](http://www.Xfinity.com/myaccount)

Managing your account just got easier with the XFINITY My Account app. Now you can pay your bill, manage your appointments, troubleshoot technical issues, chat with an expert on twitter, or request a call back, so we can call you. Manage your account anytime, anywhere. No lines. No waiting. Download the My Account app today at [xfinity.com/apps](http://xfinity.com/apps)





 Welcome to Comcast. Thank you for being a customer. We look forward to serving you!

**Account Number** [Redacted]  
**Billing Date** 03/10/16  
**Total Amount Due** \$151.78  
**Payment Due By** 04/04/16  
 Page 1 of 4

**Monthly Statement Summary**

Previous Balance	0.00
Payment	0.00
New Charges - see below	151.78
<b>Total Amount Due</b>	<b>\$151.78</b>
Payment Due By	04/04/16


**New Charges Summary**

 XFINITY Bundled Services	99.99
 Additional XFINITY TV Services	29.85
 Additional XFINITY Internet Services	10.00
 Additional XFINITY Voice Services	0.00
Other Charges & Credits	9.35
Taxes, Surcharges & Fees	2.59
<b>Total New Charges</b>	<b>\$151.78</b>

**You saved \$59.91 this month with your XFINITY services!**

<sup>5</sup> This long version of Comcast's bill, which is not the default version displayed to customers in the online customer portal, can be downloaded by the customer as a PDF from the portal.

Figure 13: Comcast Long Version of Bill – Page 2



**Account Number** [REDACTED]

**Billing Date** 03/10/16


**Total Amount Due** \$151.78

**Payment Due By** 04/04/16

Page 2 of 4


**Service Details**

Contact us: @ [www.xfinity.com](http://www.xfinity.com) 1-800-XFINITY (1-800-934-6489)




**XFINITY Bundled Services**

Starter Triple Play	03/10 - 04/09	139.95
Includes Digital Starter, TMC, Digital Converter With Access to On Demand Programming, Blast! Pro Internet and XFINITY Voice Unlimited		
Bundle Discount		-39.96
<b>Total XFINITY Bundled Services</b>		<b>\$99.99</b>




**Additional XFINITY TV Services**

Anyroom DVR	03/10 - 04/09	9.95
Service Discount		-9.95
Additional Outlet	03/10 - 04/09	29.85
Digital Converter		
Qty 3 @ \$9.95 each		
HD Technology Fee	03/10 - 04/09	10.00
Service Discount		-10.00
<b>Total Additional XFINITY TV Services</b>		<b>\$29.85</b>



**Additional XFINITY Internet Services**

Wireless Gateway	03/10 - 04/09	10.00
<b>Total Additional XFINITY Internet Services</b>		<b>\$10.00</b>



**Additional XFINITY Voice Services**

For Telephone Number(s): [REDACTED]




**Additional XFINITY Voice Services, cont.**

**View Voice Detail at [www.xfinity.com/viewbill](http://www.xfinity.com/viewbill)**

<b>Total Additional XFINITY Voice Services</b>		<b>\$0.00</b>
--	--	---------------

**Other Charges & Credits**

Install Fee - Video	03/10	29.99
Service Discount	03/10	-29.99
Install Fee - Internet	03/10	30.00
Service Discount	03/10	-30.00
Install Fee - Voice	03/10	30.00
Service Discount	03/10	-30.00
Service Activation	03/10	29.95
Service Discount	03/10	-29.95
Activate Existing	03/10	105.00
Qty 3 @ \$35.00 each		
Service Discount	03/10	-105.00
Qty 3 @ \$35.00 each		
Universal Connectivity Charge		0.77
Regulatory Recovery Fees		0.58
<b>Broadcast TV Fee</b>		<b>5.00</b>
<b>Regional Sports Fee</b>		<b>3.00</b>
<b>Total Other Charges &amp; Credits</b>		<b>\$9.35</b>

For closed captioning concerns and other accessibility issues affecting customers with disabilities, call 855-270-0379, go online for a live chat at [www.comcastsupport.com/accessibility](http://www.comcastsupport.com/accessibility) or email [accessibility@comcast.com](mailto:accessibility@comcast.com) or write to Comcast 1701 John F Kennedy Blvd., Phila. PA 19103-2838. Attn: K. Wilkinson, or fax: 1-888-612-7402

Figure 14: Comcast Long Version of Bill – Page 3

**comcast**

Service Details, cont.

Contact us: @ [www.xfinity.com](http://www.xfinity.com) 1-800-XFINITY (1-800-934-6489)

**Account Number** [REDACTED]

**Billing Date** 03/10/16

**Total Amount Due** \$151.78

**Payment Due By** 04/04/16

Page 3 of 4

**Taxes, Surcharges & Fees**

TV	
FCC Fee	0.08
State Sales Tax	0.09
County Sales Tax	0.01
License Fee	0.48
Internet	
State Sales Tax	0.40
County Sales Tax	0.05
Voice	
State Sales Tax	0.50
County Sales Tax	0.09
District Tax	0.19
911 Fee(s)	0.70
<b>Total Taxes, Surcharges &amp; Fees</b>	<b>\$2.59</b>

**Important Account Information**

IMPORTANT INFO: Al Jazeera America (ch 107) has announced it will cease operations and its programming on April 12, 2016.

The Regulatory Recovery Fee is neither government mandated nor a tax, but is assessed by Comcast to recover the costs of certain federal, state and local impositions related to voice services.

The Broadcast TV fee recovers a portion of the costs of retransmitting television broadcast signals.

Regional Sports Fee recovers a portion of the costs to transmit certain regional sports networks.

Hearing/Speech Impaired - Call 711

78. The top-line “XFINITY Bundled Services” price of \$99.99 on page one of the bill (Figure 12 above) is identical to the price promised to Ms. Palmer when she signed up for service. This price of \$99.99 is repeated on page two (Figure 13 above) as the “Total XFINITY Bundled Services” price. A reasonable consumer would believe that this “Total XFINITY Bundled Services” price is the actual total price for the bundled services, including the broadcast TV channels which are in every TV package offered by Comcast, and including the sports channels which are in the premium package selected by Ms. Palmer.

1           79. Yet, the “Total XFINITY Bundled Services” price of \$99.99 is a lie. The  
 2 \$99.99 price is in fact \$8.00 less than Comcast is truly charging Ms. Palmer to provide  
 3 those bundled TV channels. Comcast has deceptively subtracted this \$8.00 from the  
 4 Bundled Services “Total” and has hidden it in the “Other Charges & Credits” section in  
 5 the form of a \$5.00 Broadcast TV Fee and \$3.00 Regional Sports Fee.<sup>6</sup>

6           80. Comcast intentionally hides the Broadcast TV Fee and the Regional Sports  
 7 Fee in the “Other Charges & Credits” section, often among other truly government-  
 8 related fees such as the Universal Connectivity Charge and the Regulatory Recovery  
 9 Fees charge. (See Figure 13 above.) But in contrast to those fees, the deceptively  
 10 named Broadcast TV Fee and Regional Sports Fee are completely made-up fees  
 11 charged to provide the very channels Comcast has promised are already included in the  
 12 “Total INFINITY Bundled Services” price.

13           81. In an attempt to insulate itself from liability for its fraud, Comcast inserts  
 14 deceptively crafted definitions of the Broadcast TV Fee and Regional Sports Fee at the  
 15 bottom of the full versions of its bills (see Figure 14 above).<sup>7</sup> Comcast intentionally  
 16 defines the fees in a technical and misleading way that makes them appear to relate to  
 17 costs imposed on Comcast by the government. Comcast defines the Broadcast TV Fee  
 18 as follows: “The Broadcast TV fee recovers a portion of the costs of retransmitting  
 19 television broadcast signals.” Comcast defines the Regional Sports Fee as follows:  
 20 “Regional Sports Fee recovers a portion of the costs to transmit certain regional sports  
 21 networks.”

22           82. In contrast, immediately above these intentionally confusing and deceptive  
 23 definitions of the Broadcast TV Fee and Regional Sports Fee on the bill, Comcast clearly

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24 <sup>6</sup> Starting on Ms. Palmer’s October 2016 bill, not even one year into her two-year  
 25 contract which promised a fixed monthly service price, Comcast increased the Broadcast  
 26 TV Fee to \$6.50 and increased the Regional Sports Fee to \$4.50.

27 <sup>7</sup> Notably, Comcast never provides a definition or explanation of the Broadcast TV Fee  
 28 or the Regional Sports Fee in its advertising to prospective customers. If the fees are  
 mentioned in Comcast’s advertising at all, it is only by name in the fine print where they  
 are grouped with government-related fees and taxes and not defined.



1 defines the Regulatory Recovery Fee as follows: “The Regulatory Recovery Fee is  
2 neither government mandated nor a tax, but is assessed by Comcast to recover the  
3 costs of certain federal, state and local impositions related to voice services.” See Figure  
4 14 above.

5 83. Notably, Comcast’s definitions of the Broadcast TV Fee and the Regional  
6 Sports Fee (unlike its definition of the Regulatory Recovery Fee immediately preceding  
7 them) do not contain language stating they are not government mandated nor a tax.  
8 They also do not contain language making clear that the fees are not to recover  
9 government imposed costs (unlike the Regulatory Recovery Fee).

10 84. Meanwhile, by using the technical phrase “recovers a portion of the cost of  
11 retransmitting television signals,” Comcast implies the Broadcast TV Fee may be related  
12 to a government or FCC imposed cost on Comcast for signal transmission, instead of  
13 disclosing the true rationale that Comcast charges the fee to reimburse itself for its  
14 contractual payments to ABC, NBC, CBS, and FOX. Similarly, in describing the Regional  
15 Sports Fee with the technical phrase “recovers a portion of the costs to transmit certain  
16 regional sports networks,” Comcast falsely implies the fee is to cover some regional or  
17 local government transmission fee imposed on Comcast.

18 85. Comcast is intentionally deceiving its customers, and committing massive  
19 billing fraud, by hiding and misrepresenting the bogus Broadcast TV Fee and Regional  
20 Sports Fee in its bills in order to avoid being caught raising prices on its customers and  
21 breaching its agreements with them.

22 **G. Comcast Lies to Customers Who Inquire or Complain about the Fees**  
23 **and Tells Customers the Charges Are Government Fees or Taxes.**

24 86. Some customers notice the hidden fees on their bills and call Comcast to  
25 inquire or complain about the Broadcast TV Fee and the Regional Sports Fee. The  
26 standard response of Comcast staff or agents is to lie and tell customers that the fees  
27 are government-related fees or taxes. Comcast staff or agents also uniformly refuse to  
28 remove the fees from the bill, telling customers that everyone with television service

1 must pay the Broadcast TV Fee, and that everyone with a sports channel in their  
2 package must pay the Regional Sports Fee.

3 87. When Plaintiff Nola Palmer called Comcast to complain about the  
4 Broadcast TV Fee and the Regional Sports Fee, she was told that the fees were  
5 mandated government taxes and that the money is used for public education. When  
6 Plaintiff Reinier Broker complained in an online chat with a Comcast customer service  
7 agent about the Broadcast TV Fee, he was told it was mandated by the government.  
8 When Plaintiff Christopher Robertson asked a Comcast online chat agent about the  
9 Broadcast TV Fee, he was told it was a "Government approved charge." When Plaintiff  
10 Jonathan Bailey called Comcast to complain about the Broadcast TV Fee, he was told it  
11 was required by the FCC in order to carry broadcast channels.

12 88. Other Comcast customers have posted on Comcast's official online "Help  
13 & Support Forums" that they were told by Comcast staff that the Broadcast TV Fee and  
14 the Regional Sports Fee are taxes or government fees:

15 "I called comcast today to complain about the extra [Broadcast TV Fee and  
16 Regional Sports Fee] charges that are added to the bill. I was told that it was a  
17 tax. IT IS NOT A TAX, it is a fee charged by Comcast. They are charging us an  
18 extra \$8 per month, without giving us any additional services. I believe we have a  
19 class action lawsuit waiting to happen."<sup>8</sup>

20 "Upon review of my Comcast bills I called today, Sunday, to find out why I was  
21 being charged for a \$3 Broadcast TV fee and a \$1 Regional Sports Fee. These  
22 charges appeared in my June and July bills under the section "Other Charges &  
23 Credits" and I wanted to get a better understanding of what and why these  
24 charges appeared all of a sudden and if they can be removed. As an aside, I  
25 don't watch sports. The call center agent explained they were state and  
26 government taxes and could not be removed. I asked her why they didn't appear  
27 in the "Taxes, Surcharges, and Fees" section and she corrected herself and  
28 stated that they are not State fees but that they are government fees that  
Comcast had been approved to charge customers."<sup>9</sup>

89. In the process of investigating this case, Plaintiffs' attorney Daniel Hattis  
spoke with dozens of Comcast customers who likewise called or contacted Comcast to

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<sup>8</sup> <http://forums.xfinity.com/t5/Billing/Broadcast-TV-Fee/td-p/2671674>

<sup>9</sup> <http://forums.xfinity.com/t5/Billing/broadcast-tv-fee/td-p/2457405>

1 complain about the Broadcast TV Fee and the Regional Sports Fee and were told by  
2 Comcast staff that the charges were government-related fees or taxes.

3 90. Attorney Hattis, who is a Comcast customer, had a similar experience of  
4 being falsely told by a Comcast online customer service agent that the Broadcast TV  
5 Fee was a government mandated fee or tax. The online chat with the Comcast agent is  
6 excerpted below:

7 **Online Chat on 1/17/2016:**

8 **DANIEL\_>** I have question about what is the broadcast tv fee on my bill  
9 ...

10 **Cris>** Since you are subscribed to bundle that includes cable service, Broadcast  
11 TV Fee is included as an itemized charge on your bill that is intended to offset a  
12 portion of the costs of retransmitting broadcast television signals.

13 **Cris>** Broadcast stations are allowed by the government to charge for their  
14 signals, and cable providers like Comcast are required to pay substantial fees in  
15 order to carry those signals.

16 **DANIEL\_>** i don't understand. When I signed up I was told the price for service  
17 was \$49.99 ... and that the only other cost was government taxes

18 **DANIEL\_>** So comcast is actually charging monthly service cost of \$49.99 +  
19 \$3.25 broadcast fee? I don't understand

20 **DANIEL\_>** So service is NOT actually \$49.99 a month that I was promised?

21 **Cris>** The Broadcast TV Fee represents only a portion of our broadcast  
22 retransmission costs which is raise by broadcasters to the government and is  
23 being approved. For having cable service, there will be fees included, Daniel. This  
24 applies to all cable service providers including AT&T U-verse, Charter, Time  
25 Warner Cable and Verizon FiOS.

26 **Cris>** The Broadcast TV Fee represents only a portion of our broadcast  
27 retransmission costs

28 **DANIEL\_>** Where does that fee go. You did not advertise that fee. The rep  
promised me no extra fees, that only would be taxes.

**DANIEL\_>** You advertised \$49.99

**Cris>** Since this fee is also a government mandated charge, Comcast and all  
cable service providers has no control over this fee.

**DANIEL\_>** oh ok

**DANIEL\_>** So this is a tax, that Comcast does not keep?

**Cris>** Thank you so much for your understanding

**DANIEL\_>** This \$3.25 just goes to the government?

1           **Cris** > Yes, that is correct. It will be submitted to the government as well.

2           **H.     Comcast's Practices Are Fraudulent and Unfair and Are Intended To**  
3           **Mislead Consumers.**

4           91.     Comcast perpetrates this scheme in order to charge its customers more  
5           money for its service packages while advertising and promising a lower price. This  
6           massive fraud pervades and is reinforced throughout the entire life cycle of the  
7           customer. First, Comcast intentionally hides and misrepresents the fees in its advertising  
8           and in its communications with prospective customers. Second, Comcast commits  
9           billing fraud by subtracting the invented fees from the top-line service price in its bills  
10          (e.g., from the "Total XFINITY Bundled Price") and instead hiding and disguising the  
11          charges in the "Other Charges & Credits" section of the bill. Third, to those customers  
12          who question the bogus charges, Comcast lies by stating that the charges are  
13          government-related fees or taxes over which it has no control.

14          92.     Comcast regularly increases the Broadcast TV Fee and the Regional  
15          Sports Fee in the middle of customers' existing flat-rate one-year or two-year contracts.  
16          Comcast utilizes the fees as a backdoor way to repeatedly and secretly increase its  
17          prices to its customers, in breach of its fixed-rate contracts with them. For example, in  
18          the middle of Plaintiff Christopher Robertson's one-year contract at the promised flat rate  
19          of \$49.99, Comcast increased the Broadcast TV Fee from \$3.25 to \$5.00. Similarly, not  
20          even half way through Plaintiff Nola Palmer's two-year contract, Comcast increased the  
21          Broadcast TV Fee from \$5.00 to \$6.50 and increased the Regional Sports Fee from  
22          \$3.00 to \$4.50.

23          93.     Since Comcast introduced the Broadcast TV Fee in 2014, it has raised the  
24          fee over 400%, from \$1.50 to \$6.50. Since Comcast introduced the Regional Sports Fee  
25          in 2015, it has raised the fee 450%, from \$1.00 to \$4.50. Comcast continues to brazenly  
26          and repeatedly increase these fees, most recently in October 2016.

27          94.     The FCC has identified these fees by "MVPDs" (Multichannel Video  
28          Programming Distributors, such as Comcast) as potentially deceptive, stating the

1 following and seeking public comment:

2 Some MVPDs have added various video-related fees to monthly billing  
 3 statements. **Such fees include, for instance, a broadcast fee to partially**  
 4 **recoup retransmission consent fees charged by local broadcast stations**  
 5 **and a sports fee to defray the cost of sports programming. Some MVPDs**  
 6 **may raise subscribers' total monthly bills using these fees without raising**  
 7 **the advertised package prices.** We seek comment on the competitive strategy  
 8 associated with adding video-related fees as opposed to raising monthly  
 9 subscription prices... Do such fees enable MVPDs to better attract new  
 10 subscribers and retain existing subscribers? **Are consumers less responsive to**  
 11 **a \$1 video-related fee than they are to a \$1 increase in the price of video**  
 12 **services?**

(See FCC Public Notice, 30 FCC Rcd 7114, released on July 2, 2015, *available at*  
 13 <https://www.fcc.gov/ecfs/filing/60001090312>; emphasis added.)

14 95. Consumer advocates and journalists have criticized the Broadcast TV Fee  
 15 scheme.

16 96. Consumerist.com, a website published by a subsidiary of Consumer  
 17 Reports, upon first learning of Comcast's Broadcast TV Fee in late 2013, stated: "[S]ince  
 18 this is a fee tacked on above the bill, the company may still be able to advertise the  
 19 monthly rate without the fee. So this is an attempt to jack up your bill without being  
 20 transparent about the total costs to potential subscribers."<sup>10</sup> Consumerist's prediction  
 21 was of course borne out.

22 97. One journalist called the Broadcast TV fee "maddening because of the way  
 23 it's being conducted... [B]y tacking on the additional cost below the bill's main charges,  
 24 the company is able to jack up prices without having to advertise that anything has  
 25 changed."<sup>11</sup>

26 98. Another journalist stated that Comcast's charging a Broadcast TV Fee is  
 27 "like The Cheesecake Factory listing a piece of cheesecake for \$5.99 then adding a

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28 <sup>10</sup> Morran, Chris, "Comcast Wants To Be Hated Even More, Adding \$1.50 'Broadcast TV Fee'", Consumerist, November 25, 2013 (*available at*  
<https://consumerist.com/2013/11/25/comcast-wants-to-be-hated-even-more-adding-1-50-broadcast-tv-fee/>).

<sup>11</sup> Duryee, Tricia, "Why Comcast Just Added a \$1.50 'Broadcast TV Fee' to Your Monthly Bill", Geekwire, July 23, 2014 (*available at*  
<http://www.geekwire.com/2014/comcast-just-added-1-50-broadcast-tv-fee-bill>).

1 \$1.50 sugar surcharge when you get your bill.”<sup>12</sup>

2 99. Comcast will continue deceiving and cheating its customers with this  
3 Broadcast TV Fee and Regional Sports Fee scheme until it is forced by law to stop. The  
4 scheme is far too profitable. Plaintiffs estimate that Comcast earns over \$1 billion per  
5 year from these bogus fees, equal to approximately 15% of Comcast’s total annual  
6 profits.

## 7 **V. PLAINTIFFS’ INDIVIDUAL FACTUAL ALLEGATIONS**

### 8 **A. Plaintiff Dan Adkins** 9 (California Plaintiff)

10 100. After moving to a new home in Oakland, California, Plaintiff Dan Adkins  
11 went online to Comcast’s website on September 26, 2016 to review Comcast’s service  
12 package offerings. Mr. Adkins desired to sign up for a package with television and high  
13 speed Internet which would work with his TiVo video recorder device. After researching  
14 and pricing Comcast’s various advertised offerings, Mr. Adkins decided to sign up for  
15 two-year contract for Comcast’s Starter XF Double Play package, which promised 140  
16 channels of television and high speed Blast! Pro Internet for an advertised monthly price  
17 of \$79.99 for the first 12 months and \$89.99 for the second 12 months. Based on  
18 Comcast’s representations on its website, including the “Monthly Total” amount of  
19 \$79.99 prominently displayed throughout the order process, Mr. Adkins placed his order  
20 for the Starter XF Double Play package. At no time prior to or in placing his order was  
21 Mr. Adkins aware Comcast would charge him an additional monthly Broadcast TV Fee  
22 and a Regional Sports Fee on top of the \$79.99 promised price for his service.

23 101. After placing his order, Mr. Adkins received an “Order Summary” email  
24 from Comcast. See Figure 8 above. Consistent with Comcast’s advertising and  
25 promises, the order summary showed that the total “Monthly Fees” for his package

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26  
27 <sup>12</sup> Kline, Daniel, “The Truth Behind Comcast’s \$1.50 Retransmission Fee”, The Motley  
28 Fool, July 25, 2014 (available at <http://www.fool.com/investing/general/2014/07/25/the-truth-behind-comcasts-150-retransmission-fee.aspx>).

1 would be \$79.99 per month.

2 102. Mr. Adkins received his first bill on October 6, 2016. Mr. Adkins was  
3 surprised to see that his bill was \$127.97, much higher than the \$79.99 in “Monthly  
4 Fees” he had been promised. Mr. Adkins noticed that Comcast was charging him a  
5 previously undisclosed \$5.00 Broadcast TV Fee and \$3.00 Regional Sports Fee. Mr.  
6 Adkins also noticed that Comcast was charging him an additional \$15.00 for Blast! Pro  
7 Internet, contrary to Comcast’s promise to him that it was included in his service  
8 package.

9 103. Upset by these excess charges, Mr. Adkins wrote and mailed a letter to  
10 Comcast on October 7, 2016 asking that Comcast remove the Broadcast TV Fee,  
11 Regional Sports Fee, and the Blast! Pro Internet charges from his bill. He also asked that  
12 Comcast give him a \$2.50 monthly credit for using a CableCARD in his own device  
13 pursuant to Comcast policy, and questioned whether he had been double charged for  
14 the self-install kit.

15 104. Later on October 7, 2016, Mr. Adkins opted out of Comcast’s arbitration  
16 clause on Comcast’s “Arbitration Opt Out” webpage.

17 105. Mr. Adkins has also since learned that Comcast intends to increase his  
18 \$79.99 base rate (which does not include the Broadcast TV Fee or the Regional Sports  
19 Fee) for services in months 13-24 to \$99.99 per month, rather than to the \$89.99 per  
20 month that Comcast promised him when he placed his order.

21 106. On October 8, 2016 Plaintiffs’ counsel faxed and emailed a letter to  
22 Comcast on behalf of Mr. Adkins and Plaintiff Jonathan Bailey to Comcast Senior Vice  
23 President Thomas R. Nathan demanding, among other things, that Comcast stop its  
24 deceptive practices and return all money paid by Comcast customers for the Broadcast  
25 TV Fee and Regional Sports Fee. A Comcast litigation paralegal acknowledged receipt  
26 of the October 8, 2016 letter by an email reply on October 10, 2016. Plaintiffs’ counsel  
27 also mailed a notice letter to Comcast by certified mail return receipt on October 10,  
28 2016. Comcast has not responded to the letters.



1           107. Mr. Adkins materially relied upon Comcast's misrepresentations and  
2 omissions, which in conjunction with Comcast's acts and practices alleged herein  
3 caused Mr. Adkins to suffer harm, injury in fact, and lost money or property.

4           **B. Plaintiff Christopher Robinson**  
5           (California Plaintiff)

6           108. A few years prior to November 2015, Plaintiff Christopher Robertson had  
7 television and Internet service with Comcast. He cancelled his service after being  
8 frustrated with various extra charges on his bill each month and his having to repeatedly  
9 call or online chat with Comcast customer service representatives to get them removed.

10           109. Mr. Robertson switched from Comcast to DirecTV for television and to  
11 AT&T for Internet and phone service. Towards the end of 2015, AT&T was going to  
12 increase the monthly service rate from approximately \$40.00 per month to approximately  
13 \$55.00 per month. Meanwhile, Mr. Robertson did not watch much television and  
14 decided he did not need his DirecTV subscription.

15           110. In October 2015, Mr. Robertson received a direct mail flyer from Comcast  
16 advertising current "deals" offered by Comcast for Internet and television.

17           111. After receiving the flyer, Mr. Robertson went to Comcast's website and  
18 began researching Comcast and its service offerings. On Comcast's website, Mr.  
19 Robertson read various statements in which Comcast said it had made improvements  
20 including in customer service. Mr. Robertson priced out various Comcast offerings  
21 available to him, and determined that the advertised price for a bundle package of  
22 Internet plus basic TV at \$49.99 was cheaper than the price for high speed internet  
23 alone.

24           112. On or about November 9, 2015, Mr. Robertson returned to the Comcast  
25 website. He initiated an online chat with a Comcast agent, and told the agent he was  
26 interested in the Internet Plus 25 plan. Mr. Robertson asked the agent what the total  
27 monthly bill would be, and told the agent he wanted to make sure other fees would not  
28 be regularly added to the bill like in his last experience with Comcast. The agent assured

1 Mr. Robertson there would be no extra charges with the exception of government fees  
2 and taxes, and stated that the monthly total during the one-year contract would be the  
3 \$49.99 advertised price plus approximately \$10.00 in various taxes and government  
4 fees, for a total of approximately \$60.00. Relying on the representations of the Comcast  
5 representative, Mr. Robertson placed the order for service. At no time prior to or in  
6 placing his order was Mr. Robertson aware he would be charged an additional  
7 Broadcast TV Fee or any other fee not related to taxes or government charges.

8 113. Mr. Robertson received his first bill on or about November 14, 2015. He  
9 was surprised to see that the bill was \$73.94, much higher than promised. Upon further  
10 examination of the bill, Mr. Robertson saw a \$6.00 Video Transfer Fee, a \$6.00 CHSI  
11 Transfer Fee, and a \$3.25 Broadcast TV Fee.

12 114. Mr. Robertson initiated an online chat on Comcast's website with a  
13 customer service agent, and he asked that the fees be removed from his bill. The chat  
14 agent said he could remove the Video Transfer Fee and CHSI Transfer Fee, but that he  
15 could not remove the Broadcast TV Fee because that was a fee all customers had to  
16 pay. The agent said he was unable to explain the Broadcast TV Fee, and that he could  
17 not remove it.

18 115. On December 2, 2015, Mr. Robertson opted out of Comcast's arbitration  
19 clause on Comcast's "Arbitration Opt Out" webpage.

20 116. On December 24, 2015, Plaintiffs' counsel mailed a letter on behalf of Mr.  
21 Robertson to Comcast demanding that Comcast end its unlawful scheme and return all  
22 money Comcast customers paid for the Broadcast TV Fee and Regional Sports Fee.  
23 See **Exhibit A**.

24 117. On February 25, 2016, Comcast Senior Vice President Thomas R. Nathan  
25 mailed a response letter refusing to change Comcast practices or refund any money.  
26 See **Exhibit B**.

27 118. On March 19, 2016 Mr. Robertson initiated another online chat with a  
28 customer service agent. The agent immediately "escalated" his chat to another

1 representative, before even beginning a conversation with him, presumably because Mr.  
2 Robertson's account had been flagged by Comcast after Comcast received the demand  
3 letter sent on his behalf. Based on information and belief, the next agent he was  
4 transferred to was a more senior and knowledgeable representative than the typical  
5 agent.

6 119. Mr. Robertson asked the agent to remove the Broadcast TV Fee charges  
7 from his bills.

8 120. The agent stated that the Broadcast TV Fee was a "Government approved  
9 charge implemented by Comcast to all cable service subscribers."

10 121. Mr. Robertson complained to the agent that he was not told about the  
11 charge, and that "I signed a 1 year agreement to pay a specific amount for a specific  
12 service from Comcast, that is the amount I should be paying each month." He stated that  
13 "Comcast told me one price, then charged me another."

14 122. The agent responded that the "Broadcast TV Fee is part of the fees for  
15 having cable service which is on top of the service price you currently have."

16 123. The agent repeated a version of the Comcast canned line that Comcast  
17 intentionally chose not to add the amount of the Broadcast TV Fee (\$3.25) to the base  
18 service price in order to increase transparency regarding its pricing: "[I]nstead of adding  
19 it on the price of the service, it is added as [an] additional fee or as an itemized charge  
20 [that] will make it clearer for you to see the factors that are driving price changes."

21 124. The agent refused to remove the Broadcast TV Fee charges from Mr.  
22 Robertson's bill, stating "it cannot be refunded ... since you have agreed to sign up for  
23 the package with us."

24 125. In July 2016, with 4 months still remaining on his 12 month contract at the  
25 promised flat rate of \$49.99, Mr. Robertson's total monthly bill increased from \$61.03 to  
26 \$67.41. Starting that month, Comcast increased the Broadcast TV Fee charge on Mr.  
27 Robertson's bill from \$3.25 to \$5.00. In addition, Comcast added a five dollar fee for an  
28 Internet "Speed Increase", apparently removing a supposed "Service Discount" of \$5.00

1 he was previously receiving.

2 126. After further examining his bills in late September 2016, Mr. Robertson  
3 realized that since his subscription started, he had been charged \$10.00 each month for  
4 an Internet “Speed Increase” fee (but with a \$5.00 “Service Discount” from November  
5 2015 through June 2016, after which he was charged the full \$10.00), which Mr.  
6 Robertson never approved and which is not mentioned in the “Offer” document posted to  
7 his online account.

8 127. Mr. Robertson materially relied upon Comcast’s misrepresentations and  
9 omissions, which in conjunction with Comcast’s acts and practices alleged herein  
10 caused Mr. Robertson to suffer harm, injury in fact, and lost money or property.

11 **C. Plaintiff Jonathan Bailey**  
12 **(Washington Plaintiff)**

13 128. Prior to July 2016, Plaintiff John Bailey had Internet service with Comcast  
14 for approximately \$53.00 per month and TV service with Dish Network for approximately  
15 \$50.00 per month.

16 129. In July 2016, Mr. Bailey noticed an unexplained charge on his Comcast  
17 account for a Limited Basic Converter.

18 130. On July 21, 2016, Mr. Bailey called Comcast to inquire about the charge.  
19 After the agent confirmed that Mr. Bailey did not have television service and that he  
20 owned his own modem, the agent told him the charge was a mistake and removed the  
21 charge from the bill.

22 131. The agent then offered to add television to Mr. Bailey’s service plan,  
23 including about 25 channels and HBO or Showtime, for only \$10.00 more per month  
24 than he was then paying for Internet only. Mr. Bailey declined the offer, because the  
25 package did not include ESPN, and he did not need or want HBO or Showtime. He was  
26 happy with Dish Network and had the ability to place his \$50.00 per month Dish service  
27 on “pause” mode for three months during the football off-season to save money.

28 132. After the call with the Comcast agent, Mr. Bailey began researching his

1 television options. Mr. Bailey determined that while the plan offered by the agent did not  
2 include ESPN, he could instead subscribe to month-to-month SlingTV streaming service  
3 for \$20.00 per month which included ESPN. Between the two services, Comcast and  
4 SlingTV, he would pay \$30.00 per month for local channels and ESPN, and even less if  
5 he suspended SlingTV service during the football off-season, which would meet his  
6 needs and be cheaper than his current Dish subscription.

7 133. On July 23, 2016, Mr. Bailey called Comcast and asked for the \$10.00 TV  
8 package to be added to his current Internet plan, as the previous agent had offered. The  
9 agent told him there was no such plan, and that the best the agent could do was offer a  
10 plan for \$20.00 more per month. Mr. Bailey then asked to be transferred to the customer  
11 retention department. After Mr. Bailey explained the situation to the customer retention  
12 agent, the agent told Mr. Bailey that the agent could indeed offer him the television plan  
13 for \$10.00 more per month.

14 134. The agent confirmed a total monthly price of approximately \$63.00 per  
15 month with a one-year commitment. Relying on these representations of the Comcast  
16 agent, Mr. Bailey placed the order for the service plan with the agent. At no time prior to  
17 or in placing his order was Mr. Bailey aware that he would be required to pay an extra  
18 \$5.00 per month in the form of the Broadcast TV Fee.

19 135. Upon receiving his first bill on or about August 23, 2016, Mr. Bailey noticed  
20 there was a \$10.16 charge for a Broadcast TV Fee. Mr. Bailey called Comcast to inquire  
21 about the charge, and was told by a customer service agent that the Broadcast TV Fee  
22 is charged to all Comcast TV customers due to the FCC requiring Comcast to carry the  
23 broadcast TV channels. The agent told Mr. Bailey the fee would usually be \$5.00 per  
24 month, and that "it's a fee we all have to pay."

25 136. Mr. Bailey explained to the agent that his television package was primarily  
26 made up of just the broadcast TV channels, and that Comcast had promised him he  
27 would receive those channels by paying only \$10.00 more than his previous rate for  
28 Internet-only service. Mr. Bailey pointed out that the additional \$5.00 Broadcast TV Fee

1 charge represented a 50% premium over the agreed upon rate. The agent told Mr.  
2 Bailey there was nothing she could do. Mr. Bailey asked to speak to a supervisor. The  
3 agent transferred Mr. Bailey to a supervisor, but the supervisor could not hear him  
4 speaking and disconnected the call.

5 137. Mr. Bailey then called back and reached a new agent and immediately  
6 asked to be transferred to another supervisor. The agent told him he could not transfer  
7 Mr. Bailey unless he understood why. Mr. Bailey told the agent about his previous  
8 conversation with the other agent. The new agent told Mr. Bailey he could not remove  
9 the Broadcast TV Fee charge either. Mr. Bailey again asked to be transferred to a  
10 supervisor, and the agent told him he could transfer him, but that not even the supervisor  
11 could remove the charge. Mr. Bailey then asked to be transferred to the customer  
12 retention department, which Mr. Bailey thought would have more power to remove the  
13 fee from his bills.

14 138. The agent transferred Mr. Bailey to the customer retention department. Mr.  
15 Bailey explained the situation to the customer retention agent, and told the agent that the  
16 Broadcast TV Fee was never disclosed to him prior to his signing up for service. Mr.  
17 Bailey demanded that the Broadcast TV Fee be removed from his bill. The agent refused  
18 to remove the charge, stating that “everyone” had to pay the fee. The agent also refused  
19 to institute a \$5.00 credit on Mr. Bailey’s account in some other way.

20 139. Mr. Bailey asked the agent whether he could cancel the new service and  
21 go back to his prior Internet-only rate. The agent told him no, he could not go back,  
22 because that package was no longer available. Given Comcast’s refusal to allow Mr.  
23 Bailey to return to his original Internet-only rate, and given that the only other broadband  
24 Internet service available to him from another provider was slower DSL service, Mr.  
25 Bailey reluctantly remained with Comcast.

26 140. On August 23, 2016, Mr. Bailey opted out of Comcast’s arbitration clause  
27 on Comcast’s “Arbitration Opt Out” webpage.

28 141. In October 2016 Plaintiffs’ counsel sent letters to Comcast on behalf of Mr.

1 Bailey and Plaintiff Dan Adkins to Comcast as described in Paragraph 106 above.  
2 Comcast has not responded to the letters.

3 142. Mr. Bailey materially relied upon Comcast's misrepresentations and  
4 omissions, which in conjunction with Comcast's acts and practices alleged herein  
5 caused Mr. Bailey to suffer harm, injury in fact, and lost money or property.

6 **D. Plaintiff Reinier Broker**  
7 **(New Jersey Plaintiff)**

8 143. In early June 2016, Plaintiff Reinier Broker, who had recently moved to  
9 New Jersey, went online to Comcast's website to research getting high speed Internet.  
10 Comcast was the only cable provider to his new address.

11 144. Mr. Broker initiated an online chat session with a Comcast agent to learn  
12 more about Comcast's service plan offerings. From the chat and based on his review of  
13 the advertised service packages on Comcast's website, Mr. Broker determined that it  
14 would be more expensive to subscribe to high speed Internet by itself, versus  
15 subscribing to a "bundle" package which also included television.

16 145. A few days later, on June 11, 2016, Mr. Broker returned to Comcast's  
17 website and ordered the Internet Pro Plus package, which included both television and  
18 high speed Internet, for an advertised and promised price of \$54.99. In ordering the  
19 service, Mr. Broker relied on Comcast's representation that the monthly service fee  
20 would be \$54.99 plus taxes. Mr. Broker was not informed he would be charged a \$5.00  
21 Broadcast TV Fee in addition to the monthly service price of \$54.99.

22 146. After placing his order, Mr. Broker received an email "Order Summary"  
23 from Comcast stating that his monthly fee would be \$54.99, and that there would be  
24 one-time fees of \$9.95.

25 147. Mr. Broker received his first Comcast bill on or around June 17, 2016. He  
26 was surprised to see a \$5.00 Broadcast TV Fee listed in the "Other Charges & Credits"  
27 section of the bill. Mr. Broker read the cryptic Comcast definition of the Broadcast TV  
28 Fee at the bottom of his bill ("The Broadcast TV Fee recovers a portion of the costs of



1 retransmitting television broadcast signals”), but he did not understand it.

2       148. On or about June 24, 2016, Mr. Broker went to Comcast’s website and  
3 initiated an online chat with a customer service agent. Mr. Broker asked the agent about  
4 the fee. The agent told Mr. Broker the Broadcast TV Fee was a “mandated” fee. After  
5 continuing to chat with the agent and not getting an adequate explanation of the fee and  
6 being unable to get the agent to remove the charge, Mr. Broker asked to chat with the  
7 agent’s manager. The manager similarly responded that the Broadcast TV Fee was  
8 charged to all Comcast customers. The manager offered to refund the fee for the first  
9 month only, and told Mr. Broker if he wanted to discuss the fee further he should contact  
10 customer service by telephone instead.

11       149. In early July Mr. Broker called Comcast customer service as directed by  
12 the chat manager, and asked the telephone agent for an explanation of the Broadcast  
13 TV Fee and demanded that it be removed from his bill. The telephone agent told him  
14 that all cable companies have to charge this Broadcast TV Fee. Mr. Broker responded  
15 that this was false and that his former cable company did not charge the fee. After about  
16 twenty minutes of talking in circles with the agent, Mr. Broker asked to speak with the  
17 agent’s manager, and was told the manager would call him back. When the manager  
18 called back, Mr. Broker was boarding an airplane and was unable to answer.

19       150. On July 13, 2016, Mr. Broker opted out of Comcast’s arbitration clause on  
20 Comcast’s “Arbitration Opt Out” webpage.

21       151. Mr. Broker called the manager back a few days later regarding the  
22 Broadcast TV Fee. Mr. Broker told the manager that the fee was not disclosed to him  
23 prior to his receiving the first bill. The manager claimed that the fee was disclosed to him.  
24 The manager also argued that the order confirmation email he received, which stated his  
25 “Monthly Fees” would total \$54.99, was only an “estimate.” Mr. Broker read the order  
26 confirmation email back to the manager and refuted the manager’s assertion, pointing  
27 out nowhere did the email say this price was an “estimate.” Mr. Broker demanded that  
28 the manager tell him exactly when was the Broadcast TV Fee disclosed to him. The

1 manager responded that Mr. Broker was told about the fee on June 24, 2016 during his  
2 prior online chat. Mr. Broker asked if the manager agreed the fee was not disclosed to  
3 him before the service began. The manager responded that the fee “should have been  
4 disclosed.” Mr. Broker then asked whether their conversation was being recorded, and  
5 asked for a copy. The manager responded that the conversation was indeed being  
6 recorded, but that Comcast would not give Mr. Broker a copy.

7 152. On July 25, 2016, Plaintiffs’ counsel faxed a demand letter on behalf of Mr.  
8 Broker to Comcast Senior Vice President Thomas Nathan demanding that Comcast stop  
9 its deceptive practices and return all money paid by Comcast customers for the  
10 Broadcast TV Fee and the Regional Sports Fee. Plaintiffs’ counsel also emailed the  
11 letter on July 25, 2016 to a litigation paralegal at Comcast. Mr. Nathan responded in a  
12 letter dated August 31, 2016 that Comcast denied Mr. Broker’s allegations because “the  
13 Company does disclose the Broadcast TV fee in all its advertising.”

14 153. Mr. Broker materially relied upon Comcast’s misrepresentations and  
15 omissions, which in conjunction with Comcast’s acts and practices alleged herein  
16 caused Mr. Broker to suffer harm, injury in fact, and lost money or property.

17 **E. Plaintiff James McLaughlin**  
18 (Illinois Plaintiff)

19 154. Plaintiff James McLaughlin moved into a new home in Aurora, Illinois in  
20 2016.

21 155. On March 24, 2016, Mr. McLaughlin visited a Comcast XFINITY store in  
22 Bolingbrook, Illinois to inquire about getting television and Internet service.

23 156. He asked the agent at the counter about Comcast’s deals for Internet and  
24 television service, including HBO. The agent suggested a \$99.99 monthly package  
25 which included TV and Internet.

26 157. Mr. McLaughlin asked the agent how much Comcast would charge him  
27 each month in total. The agent responded that the monthly total would be approximately  
28 \$107.00 given the \$99.99 package price and Illinois’ 7% sales tax.

1           158. Relying on these representations of the Comcast agent, Mr. McLaughlin  
2 placed the order for the service package.

3           159. Two days later, on March 26, 2016, Mr. McLaughlin received his first  
4 Comcast bill. The bill was \$132.04, much higher than he expected. He noticed that  
5 Comcast had charged him a previously undisclosed \$5.00 Broadcast TV Fee and a  
6 \$3.00 Regional Sports Fee.

7           160. Mr. McLaughlin called Comcast to ask about these extra charges on his  
8 bill. He asked the customer service agent to remove the Broadcast TV Fee and the  
9 Regional Sports Fee from his bill. The agent responded that that Broadcast TV Fee and  
10 Regional Sports Fee could not be removed. While speaking to the agent, Mr. McLaughlin  
11 also found out for the first time that he had been signed up for a two-year contract. The  
12 agent also told him his monthly bill would increase after 12 months into the two-year  
13 contract; this similarly was new information for him.

14           161. On or about March 28, 2016, Mr. McLaughlin opted out of Comcast's  
15 arbitration clause on Comcast's "Arbitration Opt Out" webpage.

16           162. On April 6, 2016, Plaintiffs' counsel faxed a demand letter on behalf of Mr.  
17 McLaughlin and several other Comcast customers to Comcast Senior Vice President  
18 Thomas R. Nathan reiterating the demands previously made in the December 24, 2015  
19 demand notice sent on behalf of Plaintiff Christopher Robertson that Comcast stop its  
20 deceptive practices and return all money paid by Comcast customers for the Broadcast  
21 TV Fee and Regional Sports Fee. Plaintiffs' counsel also mailed the demand letter on  
22 April 7, 2016 via USPS electronic return receipt. USPS records show that the Comcast  
23 received the demand letter on April 13, 2016. Comcast did not respond to the April 2016  
24 demand letter.

25           163. In September 2016, Mr. McLaughlin moved to a neighboring home and  
26 was required by Comcast to enter into a new contract at the new address to replace his  
27 existing two-year contract. Comcast continues to charge Mr. McLaughlin for the  
28 Broadcast TV Fee and Regional Sports Fee.

1           164. Mr. McLaughlin materially relied upon Comcast's misrepresentations and  
2 omissions, which in conjunction with Comcast's acts and practices alleged herein  
3 caused Mr. McLaughlin to suffer harm, injury in fact, and lost money or property.

4           **F. Plaintiff Nola Palmer**  
5           **(Colorado Plaintiff)**

6           165. Until March 2016, Nola Palmer subscribed to Century Link for Internet and  
7 phone service, but she was dissatisfied with Century Link because her monthly bill kept  
8 increasing and various fees had been added to the bill.

9           166. On or about March 4, 2016, Ms. Palmer called Comcast to inquire about  
10 what deals Comcast was offering. The agent told her that Comcast could offer her  
11 Internet, cable television, phone services, and equipment for a flat rate of \$139.84 per  
12 month (\$99.99 for service, plus \$29.85 for additional outlets and \$10.00 for a wireless  
13 router) for a two-year term. Wary because of her Century Link experience, Ms. Palmer  
14 asked the agent what specific taxes, fees and other charges would be added to the bill  
15 above the promised \$139.84 price. The agent told her the only additional charges would  
16 be taxes and FCC mandated fees which would total \$11.94 per month. Relying on these  
17 representations of the Comcast agent, Ms. Palmer placed the order for the Starter Triple  
18 Play package with a two-year contract. At no time prior to or in placing her order was Ms.  
19 Palmer aware she would be charged a Broadcast TV Fee or a Regional Sports Fee.

20           167. Ms. Palmer received an email from Comcast titled "Confirmation Email"  
21 later that day. See Figure 9 above. This order confirmation email makes no mention of  
22 the Broadcast TV Fee and Regional Sports Fee which are being charged to Ms. Palmer.  
23 The "summary of your order" section estimates a total charge on the first bill of \$151.78,  
24 comprised of \$139.84 in "Monthly Package, Service and Equipment Fees" plus \$11.94 in  
25 "Taxes, Surcharges and Fees" which are not broken out.

26           168. Ms. Palmer received her first Comcast bill on or around March 10, 2016.  
27 She was surprised to see a \$5.00 Broadcast TV Fee and a \$3.00 Regional Sports Fee in  
28 the "Other Charges & Credits" section. See Figure 13 above.

1           169. Annoyed, Ms. Palmer called Comcast's customer service line. She  
2 demanded an explanation for the Broadcast TV Fee and the Regional Sports Fee. The  
3 agent told her repeatedly that these were government fees or taxes. The agent further  
4 embellished this lie by adding that the fees went to public education.

5           170. Comcast's lie to Ms. Palmer that the Broadcast TV Fee and the Regional  
6 Sports Fee were government fees or taxes, like the initial lie of the telephone agent who  
7 told her the bill would be \$11.94 higher than the advertised price due to taxes and FCC  
8 fees, is part of Comcast's scheme to condition its customers to accept higher prices  
9 while making them falsely believe that the price increases are due to government fees  
10 and taxes beyond Comcast's control.

11           171. On March 16, 2016, Ms. Palmer opted out of Comcast's arbitration clause  
12 on Comcast's "Arbitration Opt Out" webpage.

13           172. In April 2016 Plaintiffs' counsel sent a demand letter to Comcast on behalf  
14 of Ms. Palmer and several other Comcast customers as described in Paragraph 162  
15 above. Comcast did not respond to the demand letter.

16           173. Upon receiving her October 3, 2016 bill, Ms. Palmer was upset to discover  
17 that Comcast had increased the monthly Broadcast TV Fee and Regional Sports Fee  
18 charges, effectively again increasing her monthly service price despite Comcast's  
19 promise to charge her a flat service rate of \$99.99 for two years. Only seven months into  
20 her two-year contract, Comcast had increased the Broadcast TV Fee from \$5.00 to  
21 \$6.50, and the Regional Sports Fee from \$3.00 to \$4.50.

22           174. Ms. Palmer materially relied upon Comcast's misrepresentations and  
23 omissions, which in conjunction with Comcast's acts and practices alleged herein  
24 caused Ms. Palmer to suffer harm, injury in fact, and lost money or property.

25           **G. Plaintiff Derek Villegas**  
26           (Florida Plaintiff)

27           175. Prior to February 2016, Plaintiff Derek Villegas received television service  
28 from Dish Network, and Internet and phone service from Comcast.

1           176. Frustrated with Dish's rising rates, Mr. Villegas called Comcast on  
2 February 11, 2016 to inquire about adding television to his Comcast services to replace  
3 his Dish satellite television service. As a Comcast customer, Mr. Villegas had often  
4 received mailers from Comcast offering discounted "bundle" packages.

5           177. The Comcast agent he spoke with recommended a package with Internet,  
6 TV and phone service for a quoted price of \$147.88 per month plus taxes for a two-year  
7 term. The quoted price included equipment and outlet charges. At no time prior to or in  
8 placing his order was Mr. Villegas aware he would be charged a monthly Broadcast TV  
9 Fee and a Regional Sports Fee.

10           178. On February 21, 2016, Mr. Villegas received his first Comcast bill. He was  
11 surprised to see he was charged a previously undisclosed \$4.50 Broadcast TV fee and a  
12 \$3.00 Regional Sports fee.

13           179. On March 2, 2016, Mr. Villegas called Comcast to complain about the  
14 Broadcast TV Fee and Regional Sports Fee. The agent he spoke to told him that there  
15 was nothing the agent could do. Mr. Villegas asked the agent what the Broadcast TV  
16 Fee was for, and the agent told him the fantastical story that Comcast charges the fee so  
17 that if Comcast has a dispute with one of the broadcasters, Comcast would use those  
18 funds to keep the channel active for everyone instead of turning the channel off. The  
19 agent told him that the Regional Sports Fee was a fee for sports in Mr. Villegas' area.

20           180. Mr. Villegas asked the agent whether he could expect other price  
21 increases, and the agent told him that after 12 months his monthly bill would increase.  
22 This was also new information to Mr. Villegas, who had previously understood that he  
23 had contracted for a fixed, flat monthly price of \$147.88 for two years.

24           181. Later on March 2, 2016, Mr. Villegas opted out of Comcast's arbitration  
25 clause on Comcast's "Arbitration Opt Out" webpage.

26           182. In April 2016 Plaintiffs' counsel sent a demand letter to Comcast on behalf  
27 of Mr. Villegas and several other Comcast customers as described in Paragraph 162  
28 above. Comcast did not respond to the demand letter.

183. Mr. Villegas materially relied upon Comcast's misrepresentations and omissions, which in conjunction with Comcast's acts and practices alleged herein caused Mr. Villegas to suffer harm, injury in fact, and lost money or property.

**H. Plaintiff Dale Wynn**  
(Ohio Plaintiff)

184. Prior to January 2016, Plaintiff Dale Wynn had Business Internet provided by Comcast for his home office, and had home television service provided by a satellite service provider.

185. In January 2016, Mr. Wynn checked Comcast's website for rates on its consumer bundled service plans. In late January 2016, Mr. Wynn called Comcast to discuss whether he could switch his service from Business Internet to consumer Internet and television. After discussing his options with a Comcast agent, the agent recommended an Internet and TV package for \$79.99 plus equipment fees. The agent quoted a flat rate plus taxes, and told Mr. Wynn that the only additional fee would be an installation fee. Relying on these representations of the Comcast agent, Mr. Wynn placed his order with the agent. At no time prior to or in placing his order was Mr. Wynn aware he would be charged a monthly Broadcast TV Fee and a Regional Sports Fee.

186. When Mr. Wynn received his January 24, 2016 bill, he was surprised to see a \$4.85 Broadcast TV Fee and a \$3.00 Regional Sports Fee.

187. On February 17, 2016, Mr. Wynn opted out of Comcast's arbitration clause on Comcast's "Arbitration Opt Out" webpage.

188. In April 2016 Plaintiffs' counsel sent a demand letter to Comcast on behalf of Mr. Wynn and several other Comcast customers as described in Paragraph 162 above. Comcast did not respond to the demand letter.

189. Mr. Wynn materially relied upon Comcast's misrepresentations and omissions, which in conjunction with Comcast's acts and practices alleged herein caused Mr. Wynn to suffer harm, injury in fact, and lost money or property.



## VI. CLASS ACTION ALLEGATIONS

190. Plaintiffs bring this class-action lawsuit on behalf of themselves and the proposed members of the “Class” pursuant to Rule 23(b) of the Federal Rules of Civil Procedure. Moreover, pursuant to Rule 23(c)(5) of the Federal Rules of Civil Procedure, Plaintiffs bring this class action on behalf of several subclasses as follows: (1) the “California subclass,” with Plaintiffs Adkins and Robertson as its class representatives; (2) the “Colorado subclass,” with Plaintiff Palmer as its class representative; (3) the “Florida subclass,” with Plaintiff Villegas as its class representative; (4) the “Illinois subclass,” with Plaintiff McLaughlin as its class representative; (5) the “New Jersey subclass,” with Plaintiff Broker as its class representative; (6) the “Ohio subclass,” with Plaintiff Wynn as its class representative; and (7) the “Washington subclass,” with Plaintiff Bailey as its class representative.

191. Plaintiffs seeks certification of the following Class:

**All persons in the United States whom Comcast has charged a “Broadcast TV Fee” and/or a “Regional Sports Fee” within the applicable statute of limitations.**

192. Plaintiffs also seek certification of the following subclasses: the “California subclass,” to include all Class members who received Comcast service in California; the “Colorado subclass,” to include all Class members who received Comcast service in Colorado; the “Florida subclass,” to include all Class members who received Comcast service in Florida; the “Illinois subclass,” to include all Class members who received Comcast service in Illinois; the “New Jersey subclass,” to include all Class members who received Comcast service in New Jersey; “the Ohio subclass,” to include all Class members who received Comcast service in Ohio; and “the Washington subclass,” to include all Class members who received Comcast service in the state of Washington.

193. Specifically excluded from the Class are Comcast and any entities in which Comcast has a controlling interest, Comcast’s agents and employees, the judge to whom this action is assigned, members of the judge’s staff, and the judge’s immediate family.

1           194. **Numerosity.** Plaintiffs do not know the exact number of Class members  
2 but believe that the Class comprises millions of consumers throughout the United States.  
3 As such, Class members are so numerous that joinder of all members is impracticable.

4           195. **Commonality and predominance.** Well-defined, nearly identical legal or  
5 factual questions affect all Class members. These questions predominate over  
6 questions that might affect individual Class members. These common questions  
7 include, but are not limited to, the following:

8               a. Whether Comcast falsely advertised its cable television service  
9 (whether sold alone or “bundled” with Internet and/or phone service) at flat monthly rates  
10 while in fact intending to charge more than promised via a Broadcast TV Fee and/or a  
11 Regional Sports Fee;

12              b. Whether Comcast’s representations to Plaintiffs and the Class  
13 regarding the monthly price to be charged were objectively material;

14              c. Whether Plaintiffs and the Class relied on these promised flat  
15 monthly rates in contracting with Comcast for services;

16              d. Whether Comcast adequately disclosed and described its Broadcast  
17 TV Fee and Regional Sports Fee to Plaintiffs and the Class;

18              e. Whether Comcast’s representations and descriptions of the  
19 Broadcast TV Fee and the Regional Sports Fee in its customer bills were deceptive;

20              f. Whether Comcast breached its Residential Services Agreement  
21 and/or other agreements with Plaintiffs and the Class by charging the Broadcast TV Fee  
22 and the Regional Sports Fee;

23              g. Whether Comcast breached its contractual obligations to Plaintiffs  
24 and the Class by increasing the Broadcast TV Fee and the Regional Sports Fee in the  
25 middle of fixed rate customer contracts;

26              h. Whether Comcast gave adequate notice to Plaintiffs and the Class  
27 when it increased the amount of the Broadcast TV Fee and the Regional Sports Fee  
28 charged to them;

1 i. Whether Comcast wrongfully took possession of and has since  
2 retained monies belonging to Plaintiffs and the Class;

3 j. Whether Comcast had a policy of instructing and/or encouraging its  
4 staff and agents to make misleading or false statements to consumers regarding the  
5 nature and purpose of the Broadcast TV Fee and the Regional Sports Fee;

6 k. Whether Comcast acted inconsistently with the reasonable  
7 expectations of Plaintiffs and the Class;

8 l. Whether Comcast breached the implied covenant of good faith and  
9 fair dealing as to Plaintiffs and the Class;

10 m. Whether Comcast failed to disclose objectively material information  
11 to Plaintiffs and the Class regarding the true monthly price to be charged;

12 n. Whether Comcast failed to disclose objectively material information  
13 to Plaintiffs and the Class regarding the Broadcast TV Fee and the Regional Sports Fee;

14 o. Whether Comcast's representations and omissions had a tendency  
15 to deceive consumers;

16 p. Whether Comcast's Residential Service Agreement and/or other  
17 agreements with its customers contain unconscionable terms;

18 q. Whether Comcast's Residential Service Agreement and/or other  
19 agreements with its customers contain illusory terms;

20 r. Whether Comcast was unjustly enriched;

21 s. Whether Comcast's conduct alleged herein violated state consumer  
22 protection laws relevant to the Class and subclass members;

23 t. Whether Comcast and the Class have sustained monetary loss and  
24 the proper measure of that loss;

25 u. Whether Plaintiffs and the Class are entitled to damages and/or  
26 restitution; and

27 v. Whether Comcast should be enjoined from further engaging in the  
28 misconduct alleged herein.

196. **Typicality.** Plaintiffs' claims are typical of Class members' claims. Plaintiffs and the Class members all sustained injury as a direct result of Comcast's practice of advertising and promising a low, flat monthly rate while instead charging a much higher rate through the use of hidden and deceptive fees.

197. **Adequacy.** Plaintiffs will fairly and adequately protect Class members' interests. Plaintiffs have no interests antagonistic to Class members' interests, and Plaintiffs have retained counsel who has considerable experience and success in prosecuting complex class action and consumer protection cases.

198. **Superiority.** A class action is the superior method for fairly and efficiently adjudicating this controversy for the following reasons without limitation:

a. Class members' claims are relatively small compared to the burden and expense required to litigate their claims individually, so it would be impracticable for Class members to seek individual redress for Comcast's illegal and deceptive conduct;

b. Even if Class members could afford individual litigation, the court system could not. Individual litigation creates the potential for inconsistent or contradictory judgments and increases the delay and expense to all parties and to the court system. By contrast, a class action presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court; and

c. Plaintiffs anticipate no unusual difficulties in managing this class action.

## VII. COMCAST'S ARBITRATION CLAUSE AND THE CLASS

199. Paragraph 13 of the Comcast Residential Services Agreement purports to contain a binding arbitration provision ("Arbitration Clause"). See **Exhibit C**. Each and every plaintiff opted out of the Arbitration Clause within Comcast's 30-day deadline pursuant to the procedure described in Paragraph 13(c) of the Residential Services Agreement. Meanwhile, the filing of this lawsuit stays the 30-day deadline to opt out of the Arbitration Clause by current and future Comcast customers (*i.e.*, Class members)

1 whose 30-day opt-out period pursuant to a new or renewal contract has not yet expired.

2 200. Plaintiffs' position is that the Arbitration Clause is substantively  
3 unconscionable, illusory, and unenforceable, and also that the Class members were not  
4 informed of and/or did not give their assent to the Residential Services Agreement and  
5 its Arbitration Clause.

6 201. But even assuming that the Arbitration Clause is enforceable against the  
7 Class members who did not opt out (which Plaintiffs do not concede), the terms of the  
8 Arbitration Clause itself do not prohibit those Class members from being part of this  
9 class action lawsuit or from filing claims in a class action lawsuit.

10 202. Prior to March 23, 2016, the Residential Services Agreement posted on  
11 Comcast's website stated that arbitration was elective, and not required: "If you have a  
12 Dispute (as defined below) with Comcast that cannot be resolved through an informal  
13 dispute resolution with Comcast, you or Comcast may elect to arbitrate that Dispute in  
14 accordance with the terms of this Arbitration Provision rather than litigate the Dispute in  
15 court." *Id.* at ¶ 13(a). The Arbitration Clause also did not include class action claims in  
16 the definition of a "Dispute" that may be subject to arbitration. *Id.* at ¶ 13(b).

17 203. On March 23, 2016 Comcast posted on its website an updated Residential  
18 Services Agreement with a new arbitration clause which had been modified to address  
19 these specific issues (the "New Arbitration Clause"). An example of the updated  
20 Residential Services Agreement with the New Arbitration Clause (the iteration posted on  
21 Comcast's website as of May 16, 2016) is attached hereto as **Exhibit D**. On information  
22 and belief, Comcast made these changes to the arbitration clause in direct response to  
23 Plaintiff Christopher Robertson's demand letter dated December 24, 2015, once  
24 Comcast realized Mr. Robertson had opted out of the Arbitration Clause and that  
25 Comcast now faced class action exposure under the Arbitration Clause.

26 204. Comcast's New Arbitration Clause now specified that arbitration is  
27 mandatory (rather than elective). See **Exhibit D** at ¶ 13(a). The New Arbitration Clause  
28 also explicitly stated, for the first time, that disputes subject to arbitration now included

1 “claims that are currently the subject of purported class action litigation in which you are  
2 not a member of a certified class.” *Id.* at ¶ 13(b)(4).

3 205. Comcast made no effort whatsoever to notify or obtain the consent of its  
4 existing customers to the terms of the New Arbitration Clause.

### 5 **VIII. CHOICE OF LAW**

6 206. The laws of the states in which each Plaintiff and each Class member  
7 received service from Comcast apply.

### 8 **CAUSES OF ACTION**

#### 9 **COUNT I**

#### 10 **Breach of Contract**

(On Behalf of All Plaintiffs and the Class)

11 207. Plaintiffs reallege and incorporate by reference every allegation set forth in  
12 the preceding paragraphs as though alleged in this Count.

13 208. Comcast entered into valid contractual agreements with Plaintiffs and all  
14 Class members.

15 209. The essential terms of Comcast’s contracts with Plaintiffs and the Class  
16 members included Comcast’s obligation to provide services at the monthly promised rate  
17 for the contract’s duration.

18 210. Plaintiffs and all Class members gave consideration that was fair and  
19 reasonable, and have performed all conditions, covenants, and promises required to be  
20 performed under their contracts with Comcast.

21 211. Comcast has breached its contracts with Plaintiffs and the Class members  
22 by charging more than it promised via an inadequately disclosed and invented Broadcast  
23 TV Fee and/or Regional Sports Fee which Comcast intentionally hides and disguises in  
24 both its advertising and in its customer bills.

25 212. Comcast has also breached its contracts with Plaintiffs and the Class  
26 members by increasing the amount of these fees to effectively raise the monthly service  
27 price in the middle of customer contracts despite having promised a lower fixed monthly  
28

1 service rate.

2 213. Comcast's contractual breaches are ongoing. Absent an order from the  
3 Court ordering Comcast to perform as it is required under its contracts with Plaintiffs and  
4 the Class members, Comcast will continue to breach its contracts to the detriment of the  
5 Class.

6 **COUNT II**  
7 **Breach of the Covenant of Good Faith and Fair Dealing**

(On Behalf of All Plaintiffs and the Class)

8 214. Plaintiffs reallege and incorporate by reference every allegation set forth in  
9 the preceding paragraphs as though alleged in this Count.

10 215. A covenant of good faith and fair dealing is implied in every contract,  
11 including Comcast's contracts with Plaintiffs and the Class members.

12 216. The material terms of Comcast's contracts with Plaintiffs and the Class  
13 members include Comcast's obligation to provide services at the promised monthly rate  
14 for the contract's duration.

15 217. Where a contract vests one party with discretion, the duty of good faith and  
16 fair dealing applies, and the party exercising the discretion must do so in a manner that  
17 satisfies the objectively reasonable expectations of the other party. A party may not  
18 perform an agreement in a manner that would frustrate the basic purpose of the  
19 agreement and/or deprive the other party of its rights and benefits under the agreement.

20 218. It was objectionably reasonable under the circumstances, based on  
21 Comcast's misrepresentations and omissions, for Plaintiffs and the Class to expect that  
22 Comcast's advertised and promised monthly service price was price Comcast would  
23 actually charge them for their service.

24 219. It was objectionably reasonable under the circumstances for Plaintiffs and  
25 the Class to expect that Comcast would not hide price increases in the form of deceptive  
26 and inadequately disclosed charges which Comcast called the Broadcast TV Fee and  
27 the Regional Sports Fee.  
28



1           220. It was objectionably reasonable under the circumstances for Plaintiffs and  
2 the Class to expect Comcast would not increase its service price via increases in said  
3 fees in the middle of a term contract contrary to its promise to charge a fixed monthly  
4 rate.

5           221. Comcast has abused any and all power it has to impose the prices charged  
6 to Plaintiffs and the Class. Moreover, Comcast's conduct alleged herein is inconsistent  
7 with the reasonable expectations of Plaintiffs and the Class, and is inconsistent with  
8 what an objectively reasonable consumer would have expected under the  
9 circumstances.

10           222. Comcast has acted in a manner that frustrates a basic purpose of its  
11 contracts with Plaintiffs and the Class, and has deprived Plaintiffs and the Class of  
12 benefits and rights that they are entitled to under their contracts with Comcast.

13           223. Plaintiffs and all Class members gave consideration that was fair and  
14 reasonable, and have performed all conditions, covenants, and promises required under  
15 their contracts with Comcast.

16           224. By reason of Comcast's breach of the implied covenant of good faith and  
17 fair dealing, Plaintiffs and all Class members suffered damages, in an amount to be  
18 proven at trial.

19           225. Comcast's breaches of the implied covenant of good faith and fair dealing  
20 are ongoing. Injunctive relief is required to prevent Comcast from further breaching the  
21 implied covenant to the detriment of the Class.

22                                   **COUNT III**  
23                                   **Unjust Enrichment**

                                  (On Behalf of All Plaintiffs and the Class)

24           226. Plaintiffs reallege and incorporate by reference every allegation set forth in  
25 the preceding paragraphs as though alleged in this Count.

26           227. Comcast has been knowingly enriched, at the expense of Plaintiffs and the  
27 Class, as a result of its misconduct alleged herein. Such enrichment includes the  
28

1 substantial revenues that Comcast has received from Plaintiffs and the Class for the  
 2 inadequately disclosed and deceptive Broadcast TV Fees and Regional Sports Fees that  
 3 Comcast charged them, over and above what Comcast should have charged them.

4 228. Plaintiffs' and the Class members' detriment, and Comcast's enrichment,  
 5 are traceable to, and resulted directly and proximately from, the misconduct challenged  
 6 in this Complaint.

7 229. It would be inequitable for, and good conscience militates against  
 8 permitting, Comcast to retain the amounts that it received as a result of the  
 9 misconducted alleged herein.

10 230. Plaintiffs and the Class are entitled to restitution of, disgorgement of,  
 11 and/or the imposition of a constructive trust upon, all amounts obtained by Comcast as a  
 12 result of its misconduct alleged herein.

13 **COUNT IV**  
 14 **Violations of California's Unfair Competition Law**  
 15 **California Business and Professions Code §17200 et seq.**

16 (On Behalf of Plaintiffs Christopher Robertson and Dan Adkins  
 17 and the California Subclass)

18 231. Plaintiffs reallege and incorporate by reference every allegation set forth in  
 19 the preceding paragraphs as though alleged in this Count.

20 232. Comcast's practices, misrepresentations, and omissions alleged herein  
 21 constitute unlawful, unfair, or fraudulent business practices in violation of California  
 22 Business and Professions Code §17200 et seq.

23 233. The misrepresentations and omissions by Comcast alleged herein were  
 24 the type of representations and omissions that are regularly considered to be material,  
 25 i.e., a reasonable person would attach importance to them and would be induced to act  
 26 on the information in making purchase decisions.

27 234. California Plaintiffs Christopher Robertson and Dan Adkins and each of the  
 28 California subclass members reasonably relied upon Comcast's material  
 misrepresentations and omissions in purchasing their service contracts.

235. As a result of the foregoing, the California Plaintiffs Christopher Robertson and Dan Adkins and each California subclass member have been injured and have lost money or property and are entitled to restitution and injunctive relief.

236. Unless restrained by this Court, Comcast will continue to engage in unfair, deceptive, and unlawful conduct, as alleged above, in violation of California Business and Professions Code §17200 et. seq.

#### **COUNT V**

#### **Violations of California Business and Professions Code §17500 et seq. ("FAL")**

(On Behalf of Plaintiffs Christopher Robertson and Dan Adkins  
and the California Subclass)

237. Plaintiffs reallege and incorporate by reference every allegation set forth in the preceding paragraphs as though alleged in this Count.

238. Comcast has committed acts of untrue and misleading advertising, as defined by California Business and Professions Code §17500 ("False Advertising Law" or "FAL"), by engaging in the acts and practices described herein with the intent to induce consumers to purchase its service plans.

239. Comcast's misrepresentations and omissions deceive or have a tendency to deceive the general public.

240. The misrepresentations and omissions by Comcast alleged herein were the type of representations and omissions that are regularly considered to be material, i.e, a reasonable person would attach importance to them and would be induced to act on the information in making purchase decisions.

241. California Plaintiffs Christopher Robertson and Dan Adkins and each of the California subclass members reasonably relied on Comcast's false advertising in purchasing their service contracts.

242. As a result of the foregoing, the California Plaintiffs and the members of the California subclass have been injured and have lost money or property and are entitled to restitution and injunctive relief.

243. Unless restrained by this Court, Comcast will continue to engage in untrue

and misleading advertising, as alleged above, in violation of California Business and Professions Code §17500 *et seq.*

**COUNT VI**  
**Violations of California's Consumer Legal Remedies Act ("CLRA")**  
**California Civil Code §1750 *et seq.***

(On Behalf of Plaintiffs Christopher Robertson and Dan Adkins  
and the California Subclass)

244. Plaintiffs reallege and incorporate by reference every allegation set forth in the preceding paragraphs as though alleged in this Count.

245. Comcast is a "person," as defined by California Civil Code §1761(c).

246. California Plaintiffs Christopher Robertson and Dan Adkins, and each of the California subclass members, are "consumers," as defined by California Civil Code §1761(d).

247. The service plans marketed and sold by Comcast constitute "goods" and "services" as defined by California Civil Code §1761(a) and (b).

248. The California Plaintiffs' and the California subclass members' purchases of Comcast's services constitute "transactions," as defined by California Civil Code §1761(e).

249. Venue is proper under California Civil Code §1780(d) because a substantial portion of the transactions at issue occurred in this county. Plaintiffs' declarations establishing that this Court has proper venue for this action are attached hereto as **Exhibit E**.

250. Comcast intentionally misled consumers to believe it would charge consumers an advertised and promised flat monthly rate for television services, but in fact Comcast charged a much higher rate via an inadequately disclosed and deceptive Broadcast TV Fee and Regional Sports Fee. Comcast intentionally deceived consumers by hiding and disguising said fees in its advertising and also in its customer bills. Comcast staff also lied to customers who questioned the bogus charges by explicitly stating that the charges were government-related fees or taxes over which Comcast had

1 no control.

2 251. Comcast's misrepresentations, active concealment, and failures to disclose  
3 violated the CLRA in ways including, but not limited to, the following:

4 a. Comcast misrepresented that its service plans had characteristics,  
5 benefits, or uses that they did not have (Cal. Civ. Code §1770(a)(5));

6 b. Comcast advertised its services with an intent not to sell them as  
7 advertised (Cal. Civ. Code §1770(a)(9));

8 c. Comcast made false or misleading statements of fact concerning  
9 reasons for, existence of, or amounts of price reductions (Cal. Civ. Code §1770(a)(13));

10 d. Comcast misrepresented that its service plans conferred rights,  
11 remedies or obligations that they did not have (Cal. Civ. Code §1770(a)(14));

12 e. Comcast misrepresented that its service plans were supplied in  
13 accordance with previous representations when they were not (Cal. Civ. Code  
14 §1770(a)(16)); and

15 f. Comcast inserted unconscionable provisions in its customer  
16 contracts (Cal. Civ. Code § 1770(a)(19)).

17 252. Comcast's misrepresentations and nondisclosures regarding its service  
18 plans were material to the California Plaintiffs and members of the California subclass  
19 because a reasonable person would have considered them important in deciding  
20 whether to purchase Comcast's service plans, and because Comcast had a duty to  
21 disclose the truth.

22 253. The California Plaintiffs and the California subclass members reasonably  
23 relied upon Comcast's material misrepresentations and nondisclosures, and had they  
24 known the truth, they would have acted differently.

25 254. As a direct and proximate result of Comcast's material misrepresentations  
26 and nondisclosures, the California Plaintiffs and the California subclass members have  
27 suffered monetary damages and been irreparably harmed.

28 255. On behalf of the California subclass, the California Plaintiffs seek injunctive

1 relief in the form of an order enjoining Comcast from making such material  
2 misrepresentations and omissions.

3 256. In accordance with California Civil Code §1782(a), on December 24, 2015,  
4 Plaintiffs' counsel served Comcast with notice of its CLRA violations on behalf of Plaintiff  
5 Christopher Robertson by certified mail, return receipt requested. A true and correct  
6 copy of that notice is attached as **Exhibit A**. Comcast Senior Vice President Thomas R.  
7 Nathan responded to the CLRA notice letter in a letter to Plaintiffs' counsel dated  
8 February 25, 2016 in which Comcast denied liability and refused to provide any of the  
9 requested relief whatsoever. A true and correct copy of Mr. Nathan's response letter is  
10 attached hereto as **Exhibit B**.

11 257. On October 11, 2016, Plaintiffs' counsel served Comcast Senior Vice  
12 President Nathan with a second notice of Comcast's CLRA violations on behalf of both  
13 Plaintiff Christopher Robertson and Plaintiff Dan Adkins by certified mail, return receipt  
14 requested.

15 258. The California Plaintiffs reserve the right to amend this Complaint to  
16 request actual damages, punitive damages, and attorneys' fees and costs pursuant to  
17 Sections 1780 and 1782(b) of the CLRA.

18 **COUNT VII**  
19 **Violations of Colorado's Consumer Protection Act**  
20 **Colo. Rev. Stat. §§ 6-1-101 through 6-1-115**

21 (On Behalf of Plaintiff Nola Palmer and the Colorado Subclass)

22 259. Plaintiffs reallege and incorporate by reference every allegation set forth in  
23 the preceding paragraphs as though alleged in this Count.

24 260. Colorado's Consumer Protection Act prohibits "deceptive trade practices."

25 261. Comcast engaged in "deceptive trade practices" including, but not limited  
26 to, the following:

27 a. Comcast misrepresented that its service plans had characteristics,  
28 benefits, or uses that they did not have (Colo. Rev. Stat. §6-1-105 (1)(e));

b. Comcast advertised its services with an intent not to sell them as

advertised (Colo. Rev. Stat. §6-1-105 (1)(i));

c. Comcast made false and/or misleading statements of fact concerning the price of its services (Colo. Rev. Stat. §6-1-105 (1)(l));

d. Comcast employed “bait and switch” advertising of its services and the promised terms (Colo. Rev. Stat. §6-1-105 (1)(n)); and

e. Comcast intentionally failed to disclose material information concerning the price of its services so as to induce consumers to enter into contracts for those services (Colo. Rev. Stat. §6-1-105 (1)(u)).

262. Comcast engaged in these deceptive trade practices in the course of Comcast’s business.

263. Comcast’s deceptive practices significantly impact the public as actual or potential consumers of Comcast’s services.

264. The Colorado Plaintiff Nola Palmer and each of the Colorado subclass members relied upon Comcast’s material misrepresentations and nondisclosures, and had they known the truth, they would have acted differently.

265. The Colorado Plaintiff and Colorado subclass have suffered injury in fact and lost money or property as a result of Comcast’s conduct.

266. On behalf of the Colorado subclass, the Colorado Plaintiff seeks an order enjoining Comcast from engaging in such deceptive trade practices. The Colorado Plaintiff also seeks damages from Comcast, including but not limited to the refund of all money paid by the Colorado Plaintiff and the Colorado subclass members for the Broadcast TV Fee and the Regional Sports Fee, and/or restitutionary disgorgement of profits. The Colorado Plaintiff also seeks an award of attorneys’ fees and costs.

**COUNT VIII**  
**Violations of Florida’s Deceptive and Unfair Trade Practices Act**  
**Florida Statutes §501.201 et seq.**

(On Behalf of Plaintiff Derek Villegas and the Florida Subclass)

267. Plaintiffs reallege and incorporate by reference every allegation set forth in the preceding paragraphs as though alleged in this Count.



1           268. Section 501.204 of the Florida Statutes prohibits “unfair,” “deceptive” or  
2 “unconscionable” acts or practices.

3           269. Comcast’s acts and practices of charging more than it promised for its  
4 services as described herein were patently “unfair.” These practices were unfair because  
5 they offend established public policy and are immoral, unethical, oppressive,  
6 unscrupulous, or substantially injurious to consumers.

7           270. Comcast’s material misrepresentations as to its monthly pricing, active  
8 concealment and/or failure to disclose its extra fees, and purposeful attempts to mislead  
9 consumers as to the nature and purpose of said fees were “deceptive.” They were  
10 deceptive in that they were likely to deceive consumers acting reasonably in the same  
11 circumstances.

12           271. Comcast’s practices of misrepresenting the price of its services, concealing  
13 additional fees, and lying about those fees to consumers were “unconscionable.” They  
14 were unconscionable because Comcast abused its position of superior power and its  
15 acts were so unfair and oppressive as to shock the conscience and offend public policy.

16           272. Florida Plaintiff Derek Villegas and the Florida subclass members relied  
17 upon Comcast’s material misrepresentations and nondisclosures, and had they known  
18 the truth, they would have acted differently.

19           273. As a direct and proximate result of Comcast’s material misrepresentations  
20 and nondisclosures, the Florida Plaintiff and the Florida subclass members have  
21 suffered injury in fact and lost money or property.

22           274. On behalf of the Florida subclass, the Florida Plaintiff seeks an order  
23 enjoining Comcast from engaging in such unfair, deceptive, or unconscionable practices.  
24 The Florida Plaintiff also seeks damages from Comcast, including but not limited to the  
25 refund of all money paid by the Florida Plaintiff and the Florida subclass members for the  
26 Broadcast TV Fee and the Regional Sports Fee, and/or restitutionary disgorgement of  
27 profits. The Florida Plaintiff also seeks an award of attorneys’ fees and costs.  
28

**COUNT IX**  
**Violations of Illinois Consumer Fraud (“CFA”)**  
**and Deceptive Trade Practices Act (“UDTPA”)**  
**815 Ill. Comp. Stat. §§ 505/1-12 et seq., and §§ 510/2.**

(On Behalf of Plaintiff James McLaughlin and the Illinois Subclass)

275. Plaintiffs reallege and incorporate by reference every allegation set forth in the preceding paragraphs as though alleged in this Count.

276. The Illinois Consumer Fraud and Deceptive Practices Act prohibits “unfair” or “deceptive” practices.

277. Comcast is a “person,” as defined by Ill. Comp. Stat. §505/1(c).

278. Illinois Plaintiff James McLaughlin and the members of the Illinois subclass are “consumers,” as defined by Ill. Comp. Stat. §505/1(e).

279. Comcast engaged in unfair practices by misrepresenting its prices, charging more than it promised for its services, hiding the extra charges as deceptive fees on its customer bills, and lying to consumers who questioned the nature of the charges.

280. These practices are also unfair insofar as they offend established public policy and are immoral, unethical, oppressive, unscrupulous, or substantially injurious to consumers.

281. Comcast’s trade practices were also deceptive. Comcast’s material and intentional misrepresentations as to its pricing, active concealment and/or failure to disclose its extra fees, and purposeful attempts to mislead consumers as to the nature of said fees were “deceptive.” They were deceptive insofar as they were likely to deceive consumers acting reasonably in the same circumstances.

282. Comcast intended that the Illinois Plaintiff and each member of the Illinois subclass rely on its deceptive acts and practices, which occurred in the course of conduct involving trade or commerce.

283. Comcast engaged in the following deceptive trade practices pursuant to 815 ILCS 510/2:

1 a. Comcast intentionally misrepresented that its service plans had  
2 characteristics, benefits, or uses that they did not have (815 ILCS 510/2(a)(5));

3 b. Comcast purposely misrepresented that its service plans had been  
4 supplied in accordance with its previous representations when they were not (815 ILCS  
5 510/2(a)(9));

6 c. Comcast made false or misleading statements of fact concerning  
7 the reasons for, existence of, or amounts of price reductions (815 ILCS 510/2(a)(11));  
8 and

9 d. Comcast engaged in other conduct which similarly created a  
10 likelihood of confusion or misunderstanding (815 ILCS 510/2(a)(12)).

11 284. The Illinois Plaintiff and the Illinois subclass members relied upon  
12 Comcast's material misrepresentations and nondisclosures, and had they known the  
13 truth, they would have acted differently.

14 285. As a direct and proximate result of Comcast's material misrepresentations  
15 and nondisclosures, the Illinois Plaintiff and the Illinois subclass members have suffered  
16 injury in fact and lost money or property.

17 286. On behalf of the Illinois subclass, the Illinois Plaintiff seeks an order  
18 enjoining Comcast from engaging in such unfair, deceptive, or unconscionable practices.  
19 The Illinois Plaintiff also seeks damages from Comcast, including but not limited to the  
20 refund of all money paid by the Illinois Plaintiff and the Illinois subclass members for the  
21 Broadcast TV Fee and the Regional Sports Fee, and/or restitutionary disgorgement of  
22 profits. The Illinois Plaintiff also seeks an award of attorneys' fees and costs.

23 **COUNT X**  
24 **Violations of New Jersey's Consumer Fraud Act**  
25 **N.J. Stat. Ann. §56:8-1 et seq.**

26 (On Behalf of Plaintiff Reinier Broker and the New Jersey Subclass)

27 287. Plaintiffs reallege and incorporate by reference every allegation set forth in  
28 the preceding paragraphs as though alleged in this Count.

287. N.J. Stat. Ann. §56:8-1 et seq. ("NJCFA") prohibits as "unlawful" any

1 deceptive, fraudulent, or unconscionable commercial acts or knowing omissions in  
2 connection with the sale or advertisement of merchandise or services.

3 289. Comcast's practices described and alleged herein constitute unlawful  
4 commercial acts and/or knowing omissions in violation of the NJCFA, including, but not  
5 limited to the following:

6 a. Comcast used and employed unconscionable practices, deception,  
7 fraud, misrepresentation, and knowing concealment or omission of material facts, in  
8 connection with the sale or advertisement of its service plans (N.J. Stat. Ann. §56:8-2);  
9 and

10 b. Comcast advertised its service plans as part of a plan or scheme not  
11 to sell the service plans at the advertised price (N.J. Stat. Ann. §56:8-2.2).

12 290. Comcast's practices of misrepresenting the price of its services, concealing  
13 additional fees, and lying about those fees to consumers were "unconscionable." They  
14 were unconscionable because Comcast abused its position of superior power and its  
15 acts were so unfair and oppressive as to shock the conscience and offend public policy.

16 291. New Jersey Plaintiff Reinier Broker and the New Jersey subclass members  
17 relied upon Comcast's material misrepresentations and omissions, and had they known  
18 the truth, they would have acted differently.

19 292. As a direct and proximate result of Comcast's material misrepresentations  
20 and omissions, the New Jersey Plaintiff and the New Jersey subclass members have  
21 suffered injury in fact and lost money or property.

22 293. On behalf of the New Jersey subclass, the New Jersey Plaintiff seeks an  
23 order enjoining Comcast from engaging in such unlawful, deceptive, or unconscionable  
24 practices. The New Jersey Plaintiff also seeks damages from Comcast, including but not  
25 limited to the refund of all money paid by the New Jersey Plaintiff and the New Jersey  
26 subclass members for the Broadcast TV Fee and the Regional Sports Fee, and/or  
27 restitutionary disgorgement of profits. The New Jersey Plaintiff also seeks an award of  
28 attorneys' fees and costs.

**COUNT XI**

**Violations of Ohio's Consumer Sales Practices Act**  
**Ohio Rev Code §§1345.01 et seq.**

(On Behalf of Plaintiff Dale Wynn and the Ohio Subclass)

294. Plaintiffs reallege and incorporate by reference every allegation set forth in the preceding paragraphs as though alleged in this Count.

295. The Ohio Consumer Sales Practices Act, found in Ohio Rev. Code §1345.01 *et seq.*, prohibits “deceptive” and/or “unfair” sales practices.

296. Comcast is a “supplier,” as defined by Ohio Rev. Code §1345.01(C).

297. The Ohio Plaintiff Dale Wynn and members of the Ohio subclass are “consumers,” as defined by Ohio Rev. Code §1345.01(D).

298. Comcast advertised and made solicitations to sell its service plans to Ohio consumers.

299. Comcast engaged in “deceptive” or “unfair” sales practices including, but not limited to, the following:

a. Comcast intentionally misrepresented that its service plans had characteristics, benefits, or uses that they did not have (Ohio Rev. Code §1345.02(1));

b. Comcast purposely misrepresented that its service plans had been supplied in accordance with its previous representations when they were not (Ohio Rev. Code §1345.02(5)); and

c. Comcast misled consumers into believing that their purchase of Comcast's service contracts involved specific price advantages that did not exist or that Comcast exaggerated (Ohio Rev. Code §1345.02(8)).

300. The Ohio Plaintiff and each member of the Ohio subclass saw, heard or were aware of Comcast's misrepresentations regarding its pricing, and relied upon those representations, when they decided to enter into service contracts with Comcast.

301. As a direct and proximate result of Comcast's material misrepresentations and nondisclosures, the Ohio Plaintiff and the Ohio subclass members have suffered

injury in fact and lost money or property.

302. On behalf of the Ohio subclass, the Ohio Plaintiff seeks an order enjoining Comcast from engaging in such unfair and deceptive practices. The Ohio Plaintiff also seeks damages from Comcast, including but not limited to the refund of all money paid by the Ohio Plaintiff and the Ohio subclass members for the Broadcast TV Fee and the Regional Sports Fee, and/or restitutionary disgorgement of profits. The Ohio Plaintiff also seeks an award of attorneys' fees and costs, along with an award of treble and/or punitive damages.

**COUNT XII**  
**Violations of Washington Consumer Protection Act ("CPA")**  
**RCW §§19.86 et seq.**

(On Behalf of Plaintiff Jonathan Bailey and the Washington Subclass)

303. Plaintiffs reallege and incorporate by reference every allegation set forth in the preceding paragraphs as though alleged in this Count.

304. The Washington Consumer Protection Act, RCW §§19.86 *et seq.* ("CPA") broadly prohibits unfair methods of competition and unfair or deceptive acts or practices.

305. At all relevant times, Comcast engaged in "trade" and/or "commerce within the meaning of RCW §19.86.010.

306. As set forth above, Comcast engaged in unfair and deceptive practices by misrepresenting its prices, charging more than it promised for its services, hiding the extra charges as deceptive fees in its customer bills, and/or lying to consumers who questioned the nature of the charges.

307. These practices and Comcast's material and intentional misrepresentations were unfair or deceptive in violation of the CPA and had and continue to have an impact on the public interest, including by deceiving the public and causing injury to Washington subclass members.

308. Washington Plaintiff Jonathan Bailey and each of the Washington subclass members relied upon Comcast's material misrepresentations and nondisclosures, and had they known the truth, they would have acted differently.

309. As a direct and proximate result of Comcast's material misrepresentations and nondisclosures, the Washington Plaintiff and the Washington subclass members have suffered injury in fact and lost money or property.

310. On behalf of the Washington subclass, the Washington Plaintiff seeks an order enjoining Comcast from engaging in such unfair, deceptive, or unconscionable practices. The Washington Plaintiff also seeks damages from Comcast, including but not limited to the refund of all money paid by the Washington Plaintiff and the Washington subclass members for the Broadcast TV Fee and Regional Sports Fee, and/or restitutionary disgorgement of profits, and treble damages. The Washington Plaintiff also seeks an award of attorneys' fees and costs.

#### **PRAYER FOR RELIEF**

On behalf of themselves and the Class, Plaintiffs request that the Court order relief and enter judgment against Comcast as follows:

1. An order certifying the proposed Class and subclasses and appointing Plaintiffs and their counsel to represent the Class and subclasses;
2. An order that Comcast is permanently enjoined from its misconduct as alleged;
3. A judgment awarding Plaintiffs and Class members restitution, including, without limitation, restitutionary disgorgement of all profits and unjust enrichment that Comcast obtained as a result of its misconduct as alleged;
4. A judgment awarding Plaintiffs and Class members actual damages;
5. A judgment awarding Plaintiffs and Class members punitive, exemplary and/or treble damages;
6. Pre-judgment and post-judgment interest;
7. Attorneys' fees, expenses, and the costs of this action; and
8. All other and further relief as this Court deems necessary, just and proper.



**JURY DEMAND**

Plaintiffs demand a trial by jury on all issues so triable.

Dated: October 15, 2016      Respectfully submitted,

By:   
Daniel M. Hattis

Daniel M. Hattis (SBN 232141)  
HATTIS LAW  
P.O. Box 1645  
Bellevue, WA 98009  
Telephone: (650) 980-1990  
Email: [dan@hattislaw.com](mailto:dan@hattislaw.com)

Jason Skaggs (SBN 202190)  
SKAGGS FAUCETTE LLP  
430 Lytton Ave 2nd FL  
Palo Alto, CA 94301  
Telephone: (650) 617-3226  
Email: [jason@skaggsfaucette.com](mailto:jason@skaggsfaucette.com)

Attorneys for Plaintiffs and the Proposed Class